

Persuasion with limited communication capacity

Maël Le Treust

ETIS UMR 8051, CY Cergy Paris Université, ENSEA, CNRS



joint work with **Tristan Tomala** (HEC Paris, GREGHEC UMR 2959)

"RELAX" WORKSHOP ON GAMES - CHENNAI MATHEMATICAL INSTITUTE
3RD FEBRUARY 2021

Overview

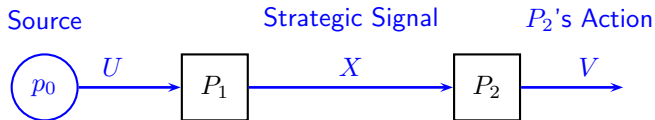
- Autonomous Devices with **Non-Aligned** Objectives/Utilities

- Transmission of Strategic Information in **Economics** Literature
 - **Bayesian Persuasion** : [Kamenica Gentzkow (AER) 2011]

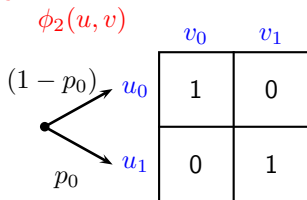
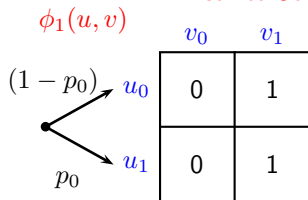
- We characterize the solution when the **communication channel is noisy**
 - [Le Treust and Tomala, Journal of Economic Theory, Vol. 184, Nov. 2019]
<https://arxiv.org/abs/1711.04474>

- We extend the solution by considering **decoder side information**
 - [Le Treust and Tomala, draft 2018]
<https://arxiv.org/abs/1807.05147>

Bayesian Persuasion [Kamenica Gentzkow (AER) 2011]



Distinct Utility Functions



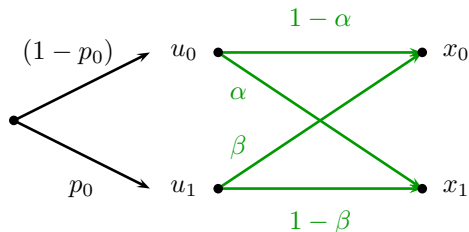
P_2 : **Decision Maker/Decoder**

P_1 : **Persuader/Encoder**

1. P_1 chooses/announces $\mathbb{P}(x|u)$
2. (U, X) is drawn with $\mathbb{P}(u) \times \mathbb{P}(x|u)$
3. P_2 observes X and chooses V
4. Player k 's payoff is $\phi_k(u, v)$

Control of the posterior beliefs

P_1 's signaling strategy : $\mathbb{P}(x|u)$ with $\alpha \in [0, 1]$, $\beta \in [0, 1]$



$p_0 = \mathbb{P}(u_1)$: Prior Distribution

Posterior Distributions (p_1, p_2) :

$$\mathbb{P}(u_1|x_0) = \frac{p_0 \cdot \beta}{p_0 \cdot \beta + (1-p_0) \cdot (1-\alpha)} = p_1$$

$$\mathbb{P}(u_1|x_1) = \frac{p_0 \cdot (1-\beta)}{p_0 \cdot (1-\beta) + (1-p_0) \cdot \alpha} = p_2$$

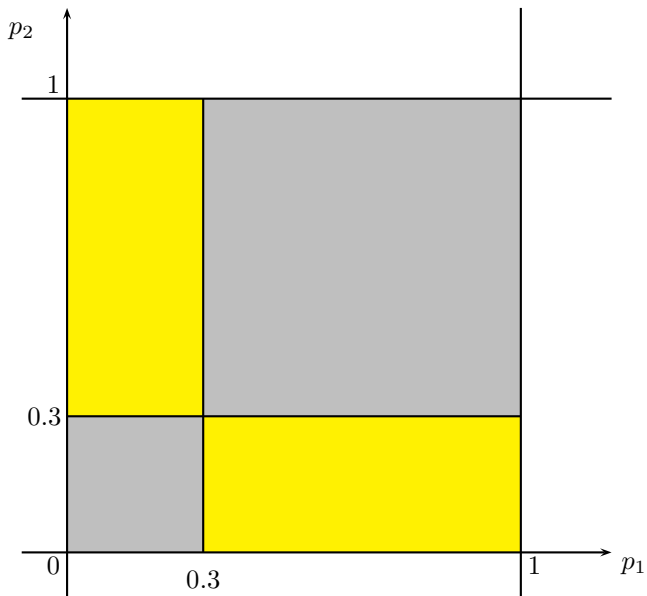
Given any prior p_0 and posteriors (p_1, p_2) , the signaling parameters (α, β) are :

$$\alpha = \frac{(1-p_2) \cdot (p_0 - p_1)}{(1-p_0) \cdot (p_2 - p_1)}$$

$$\beta = \frac{p_1 \cdot (p_2 - p_0)}{p_0 \cdot (p_2 - p_1)}$$

Under condition : $0 \leq p_1 \leq p_0 \leq p_2 \leq 1$ or $0 \leq p_2 \leq p_0 \leq p_1 \leq 1$

Region of Posterior Beliefs (p_1, p_2) for prior $p_0 = 0.3$



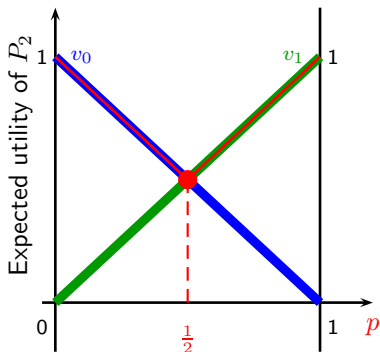
Best-Response $BR_2(p)$ of P_2 given the belief p

- Denote by $p = \mathbb{P}(u_1)$ the **belief** of P_2

$\phi_2(u, v)$

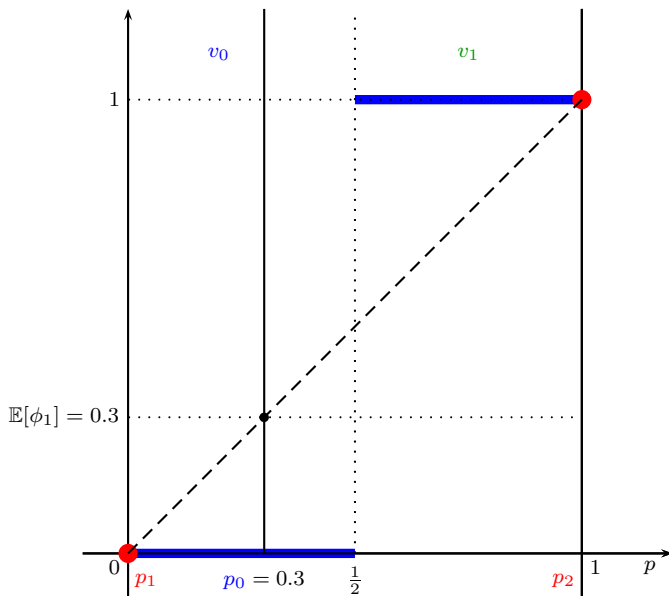
	v_0	v_1
$(1-p) \rightarrow u_0$	1	0
$p \rightarrow u_1$	0	1

- Player P_2 plays v_1 iff his **belief** $p \geq \frac{1}{2}$
- Player P_1 wants player P_2 to play v_1
- Player P_1 choose the signalling $\mathbb{P}(x|u)$

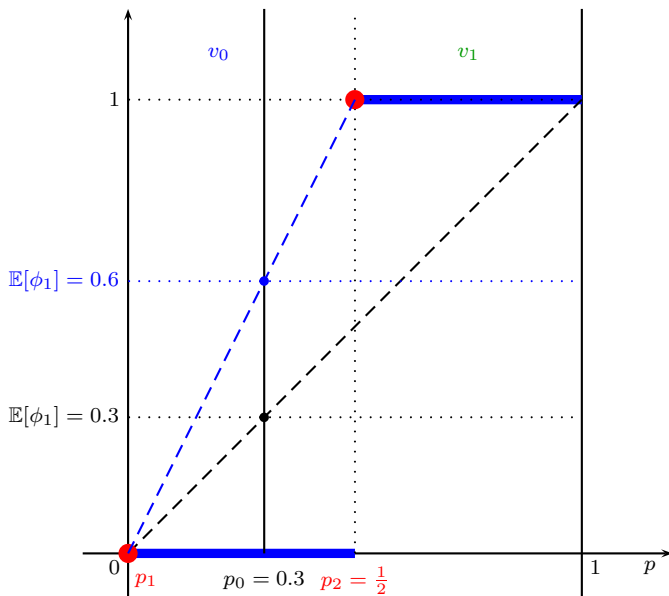


$BR_2(p)$ Best-Response of P_2
depending on his belief p

Utility of P_1 and full revelation



Full revelation is not optimal for P_1



Characterization

Given decoder's belief $\mathbb{P}(u)$, the Best-Reply v^* is :

$$v^* \in \operatorname{argmax}_v \sum_u \mathbb{P}(u) \phi_2(u, v) = BR_2(\mathbb{P}(u))$$

and the sender's payoff is : $\Psi(\mathbb{P}(u)) = \sum_u \mathbb{P}(u) \phi_1(u, v^*)$.

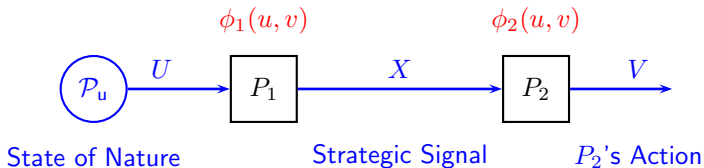
Concavification [Kamenica Gentzkow 2011]

$$\begin{aligned} \Phi_1^* &= \sup_w \sum_u \mathbb{P}(w) \Psi(\mathbb{P}(U|w)) \\ \text{s.t.} \quad &\sum_w \mathbb{P}(w) \mathbb{P}(u|w) = \mathcal{P}(u) \end{aligned}$$

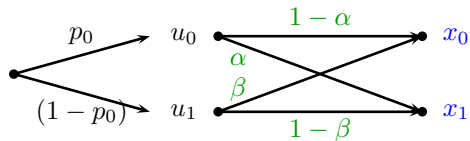
This solution relies on Splitting Lemma [Aumann Maschler 1995]

Persuasion with noisy communication ?

Distinct Utility Functions :



- ▶ Player P_1 sends a strategic signal X in order to **control posteriors** (p_1, p_2) ,
- ▶ Player P_2 implements a best-reply to her belief $p \in [0, 1]$

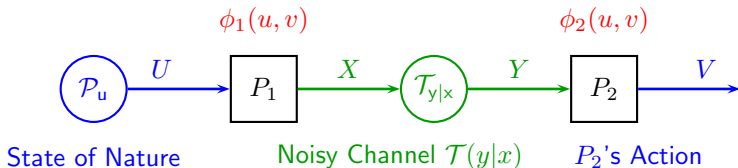


$$\mathcal{P}(u_0|x_0) = \frac{p_0 \cdot (1 - \alpha)}{p_0 \cdot (1 - \alpha) + (1 - p_0) \cdot \beta} = p_1$$

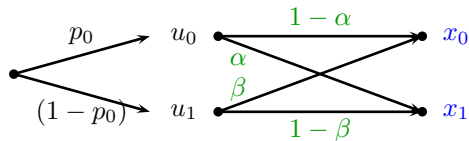
$$\mathcal{P}(u_0|x_1) = \frac{p_0 \cdot \alpha}{p_0 \cdot \alpha + (1 - p_0) \cdot (1 - \beta)} = p_2$$

Persuasion with noisy communication ?

Distinct Utility Functions :



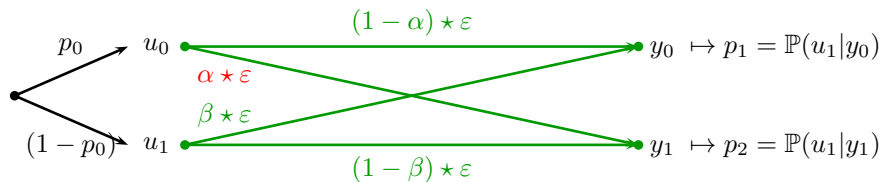
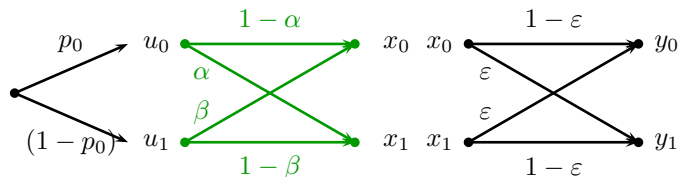
- ▶ Player P_1 sends a strategic signal X in order to **control posteriors** (p_1, p_2) ,
- ▶ Player P_2 implements a best-reply to her belief $p \in [0, 1]$



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One-shot Persuasion with Noisy Channel $\varepsilon \in [0, 0.5]$



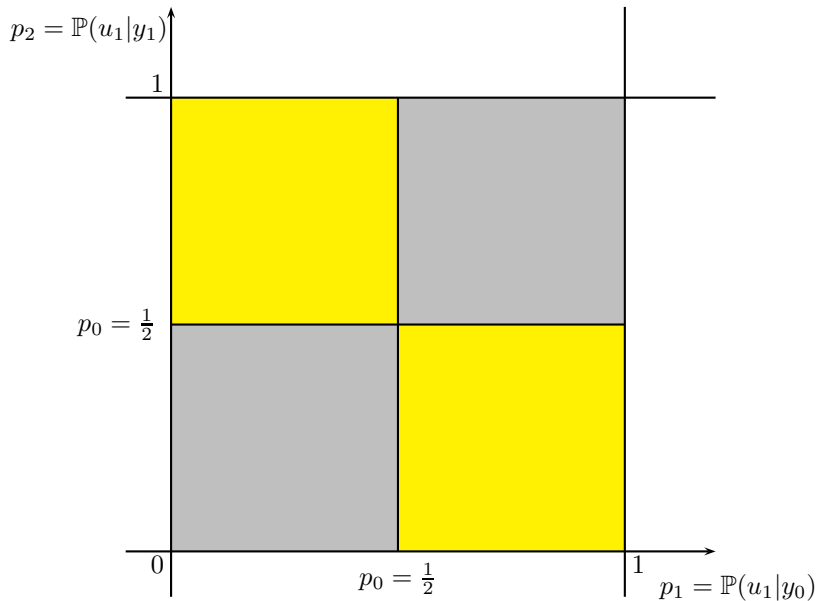
$$\alpha \star \varepsilon = \alpha \cdot (1 - \varepsilon) + (1 - \alpha) \cdot \varepsilon \in [\varepsilon, 1 - \varepsilon]$$

Lemma MLT and Tomala - IEEE Allerton Conference 2016

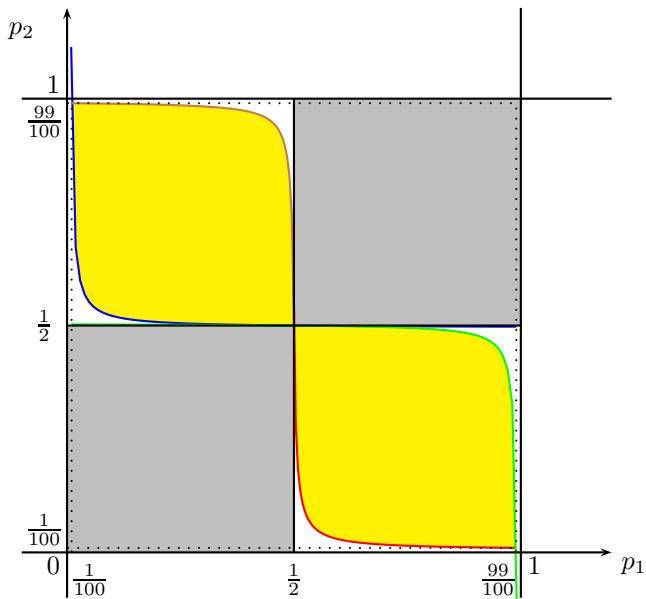
Posterior distributions (p_1, p_2) are achievable if and only if $\exists (\alpha, \beta)$ s.t. :

$$\alpha \star \varepsilon = \frac{(1 - p_2) \cdot (p_0 - p_1)}{(1 - p_0) \cdot (p_2 - p_1)}, \quad \beta \star \varepsilon = \frac{p_1 \cdot (p_2 - p_0)}{p_0 \cdot (p_2 - p_1)}.$$

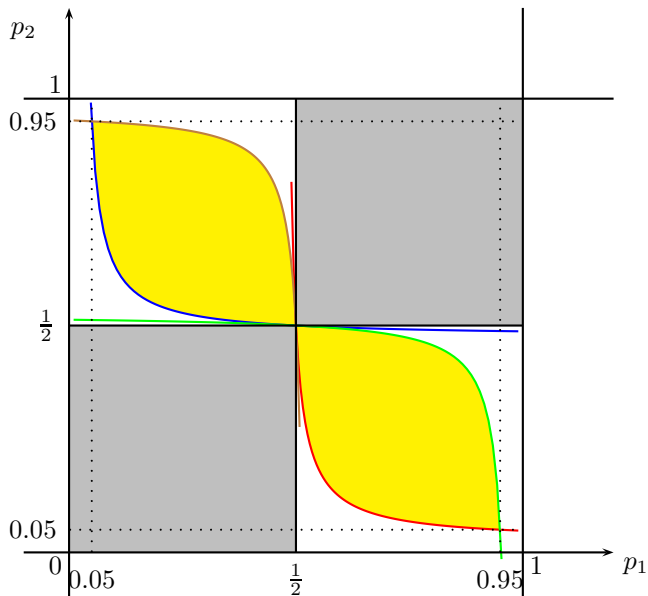
Region of posteriors (p_1, p_2) without channel noise $\varepsilon = 0$



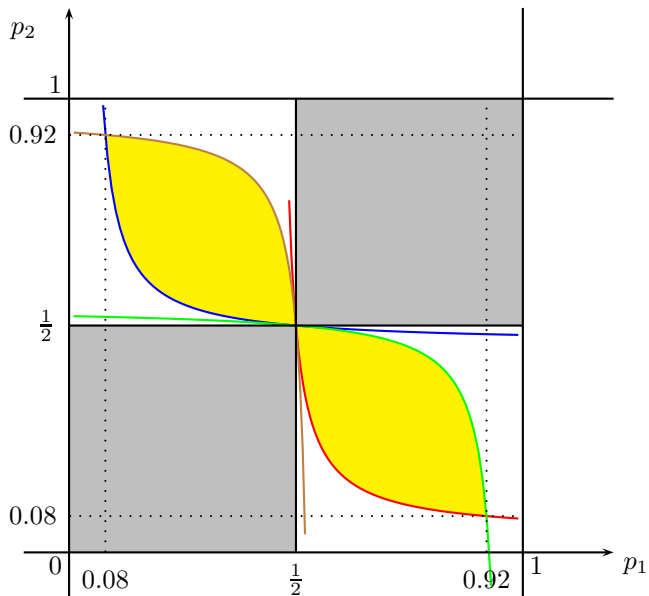
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.01$



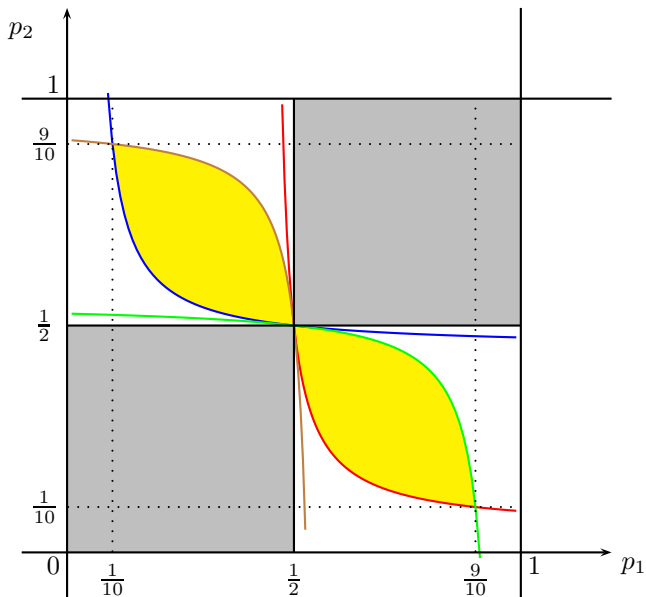
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.05$



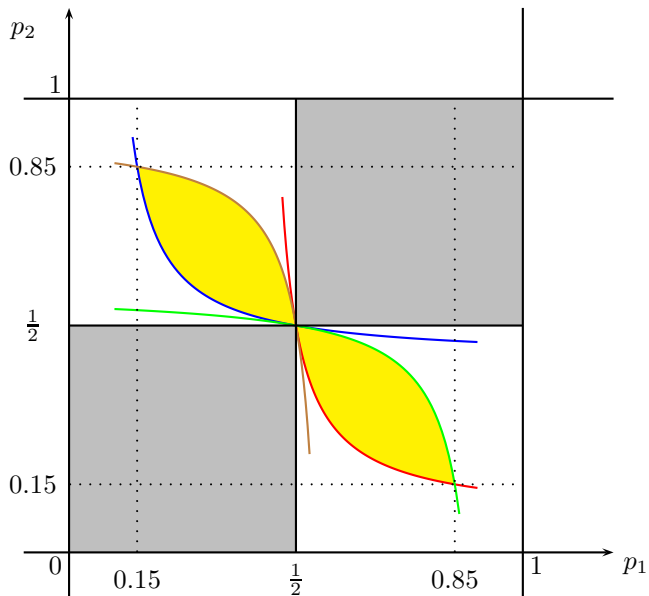
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.08$



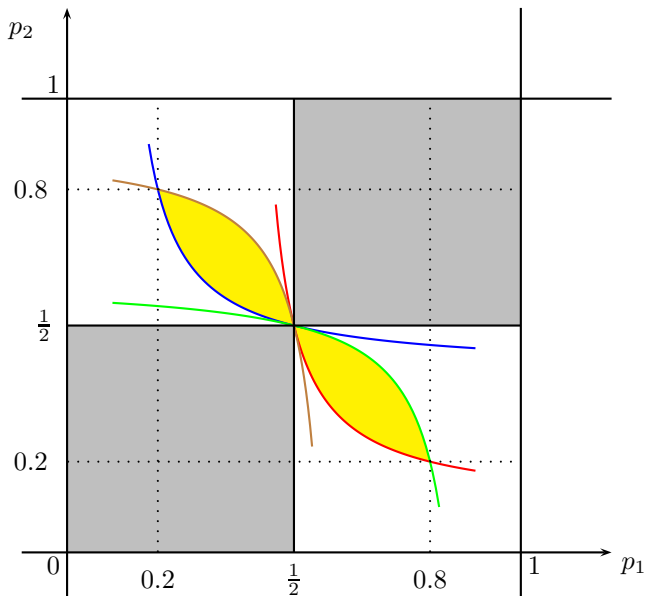
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.1$



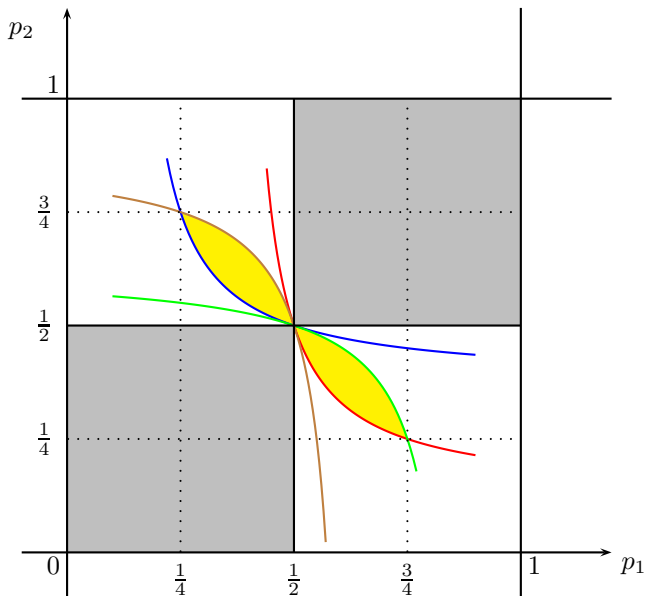
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.15$



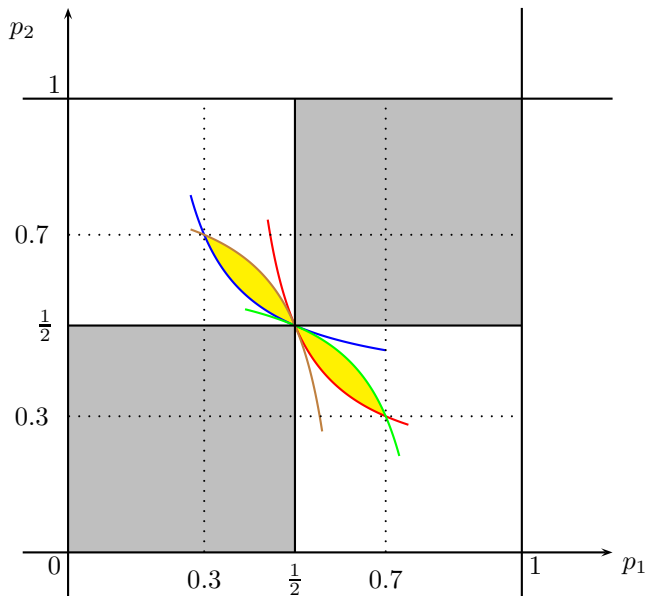
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.20$



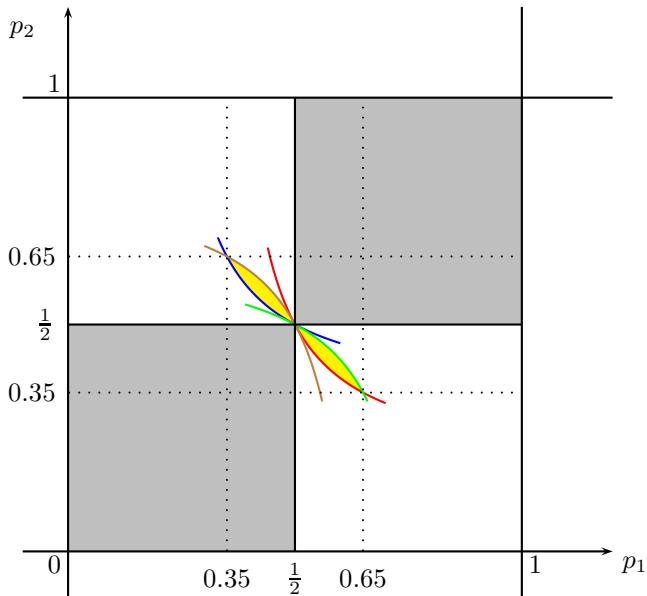
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.25$



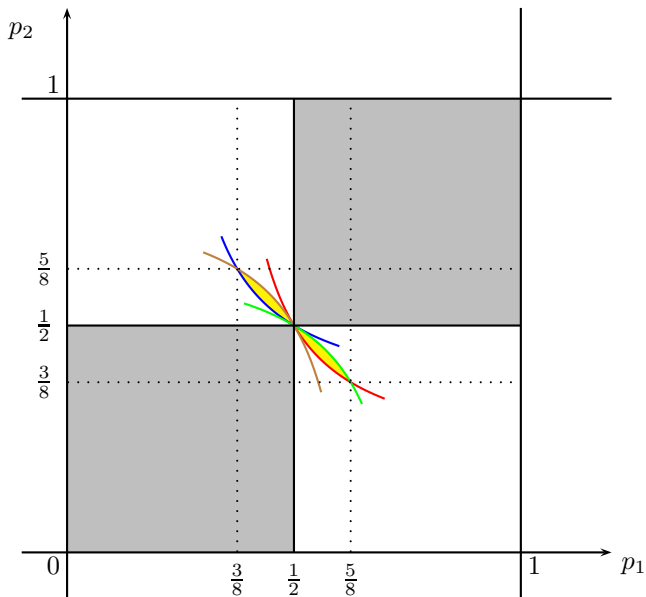
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.30$



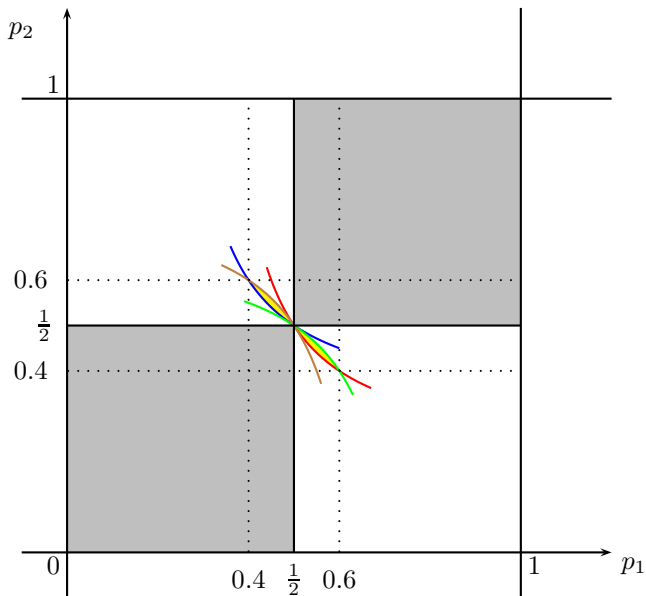
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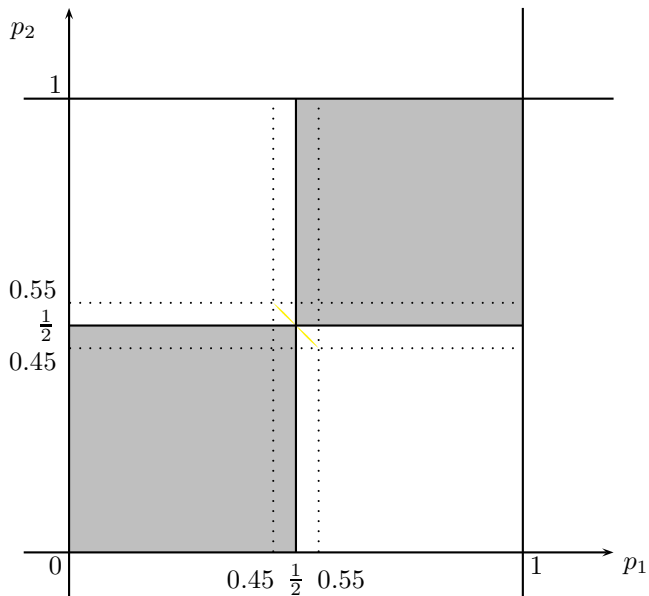
Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.375$



Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.40$



Region of posteriors (p_1, p_2) for channel noise $\varepsilon = 0.45$



[Le Treust and Tomala, 2019]

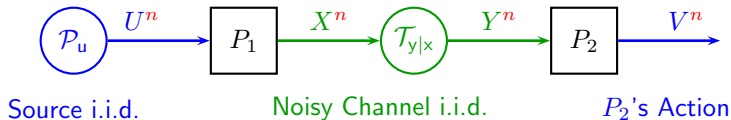
“Persuasion with limited communication capacity”

Journal of Economic Theory, Vol. 184, pp. 104940, Nov. 2019
<https://arxiv.org/abs/1711.04474>

Joint source-channel coding

Long-run

Utility Functions : $\Phi_k(\sigma, \tau) = \mathbb{E}_{\sigma, \tau} \left[\frac{1}{n} \sum_{i=1}^n \phi_k(u_i, v_i) \right]$ for player $k \in \{1, 2\}$



Player P_1 's Strategy :

$$\sigma : \mathcal{U}^n \rightarrow \Delta(\mathcal{X}^n)$$

Player P_2 's Strategy :

$$\tau : \mathcal{Y}^n \rightarrow \mathcal{V}^n$$

- Player P_1 chooses and announces strategy $\sigma(x^n|u^n)$ (commitment power).
- (U^n, X^n, Y^n) are drawn with $\prod_{i=1}^n \mathcal{P}_u(u_i) \times \sigma(x^n|u^n) \times \prod_{i=1}^n \mathcal{T}(y_i|x_i) = \mathbb{P}_\sigma$
- Sequence Y^n is announced to P_2 .
- Player P_2 chooses a sequence of actions with $v^n = \tau(y^n)$.

Information Theory Tools

The **entropy** $H(U)$ and the **mutual information** $I(U; W)$ are defined by :

$$H(U) = \mathbb{E}_u \left[\log_2 \frac{1}{p(u)} \right] = \sum_u p(u) \log_2 \frac{1}{p(u)}$$

$$I(U; W) = \mathbb{E}_{uw} \left[\log_2 \frac{p(u, w)}{p(u)p(w)} \right] = \sum_{uw} p(u, w) \log_2 \frac{p(u, w)}{p(u)p(w)}$$

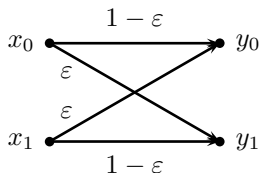
The **capacity** C of a noisy channel $\mathcal{T}(y|x)$ is defined by :

$$C = \max_{p(x) \in \Delta(\mathcal{X})} I(X; Y) = \max_{p(x) \in \Delta(\mathcal{X})} \mathbb{E} \left[\log_2 \frac{\mathcal{T}(y|x)}{\sum_x p(x) \cdot \mathcal{T}(y|x)} \right]$$

$$\text{Ex : } C = 1 - \left(\varepsilon \cdot \log_2 \frac{1}{\varepsilon} + (1 - \varepsilon) \cdot \log_2 \frac{1}{1 - \varepsilon} \right),$$

for $\varepsilon = 0.25$, $C \simeq 0.19$ bits,

$|M| = 2^C \simeq 1.14$: average number of messages
correctly transmitted per channel use



Characterization

We define $\Psi(\mathbb{P}(u))$ the robust payoff at belief $\mathbb{P}(u)$:

$$\Psi(\mathbb{P}(u)) = \min_{v \in \operatorname{argmax} \sum_u \mathbb{P}(u) \phi_2(u, v)} \sum_u \mathbb{P}(u) \phi_1(u, v)$$

Splitting with information constraint - reformulation of Allerton 2016

$$\begin{aligned} \Phi_1^* &= \sup_w \sum \mathbb{P}(w) \Psi(\mathbb{P}(U|w)) \\ \text{s.t.} & \sum_w \mathbb{P}(w) \mathbb{P}(u|w) = \mathcal{P}(u), \\ \text{and} & \sum_w \mathbb{P}(w) H(\mathbb{P}(U|w)) \geq H(U) - C \end{aligned}$$

Information constraint $I(U; W) \leq C$ with auxiliary random variable W .

Main Result

- Player 2's Best Replies $BR_2(\sigma) = \arg \max_{\tau} \Phi_2(\sigma, \tau)$:

$$BR_2(\sigma) = \arg \max_{v^n = \tau(y^n)} \mathbb{E}_{\sigma, \tau} \left[\frac{1}{n} \sum_i^n \phi_2(u_i, v_i) \right]$$

Theorem MLT and Tomala, JET 2019

We characterize the best payoff player P_1 can secure :

- 1) $\forall n \in \mathbb{N}, \forall \sigma,$ $\min_{\tau \in BR_2(\sigma)} \Phi_1(\sigma, \tau) \leq \Phi_1^*,$
- 2) $\forall \varepsilon > 0, \exists \bar{n}, \forall n \geq \bar{n}, \exists \sigma,$ $\min_{\tau \in BR_2(\sigma)} \Phi_1(\sigma, \tau) \geq \Phi_1^* - \varepsilon.$

Comments

Lemma MLT and Tomala, JET 2019

The optimal splitting for Φ_1^* has a number of posteriors $|\mathcal{W}|$ restricted to :

$$|\mathcal{W}| = \min \left(|\mathcal{V}|, |\mathcal{U}| + 1 \right).$$

1) Extend the mapping $\Psi(\mathbb{P}(u))$ on the domain :

$$\mathcal{D} = \{(p, h) \in \Delta(\mathcal{U}) \times \mathbb{R} : 0 \leq h \leq H(U)\}$$

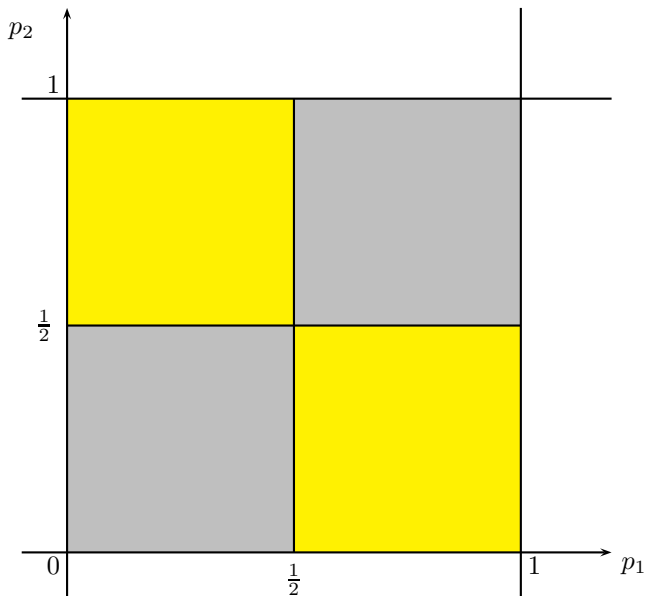
by $\Psi(\mathbb{P}(u), h) = \Psi(\mathbb{P}(u))$. Then, $\Phi_1^* = \text{Cav}_{p,h} \Psi(\mathcal{P}(u), H(U) - C)$

2) Lagrangian of the concavification :

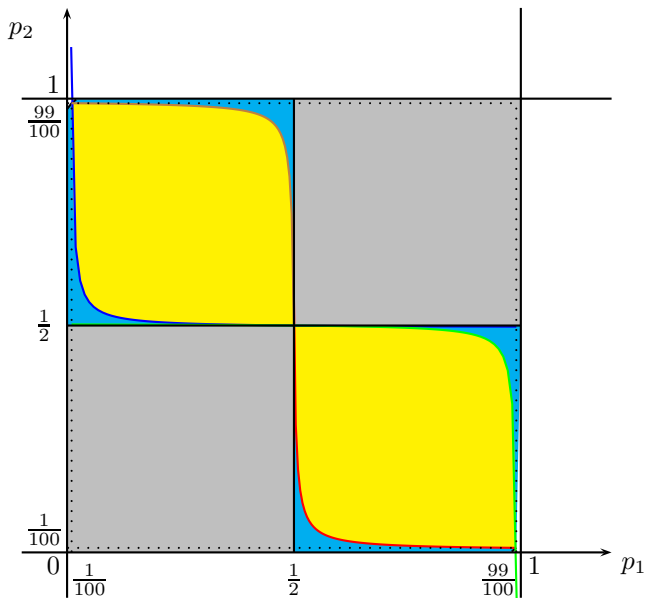
$$\Phi_1^* = \inf_{t \geq 0} \left\{ \text{Cav}(\Psi + tH)(p_0) - t(H(U) - C) \right\}$$

related with the **Cost of Information** in [Kamenica Gentzkow (AER) 2014]

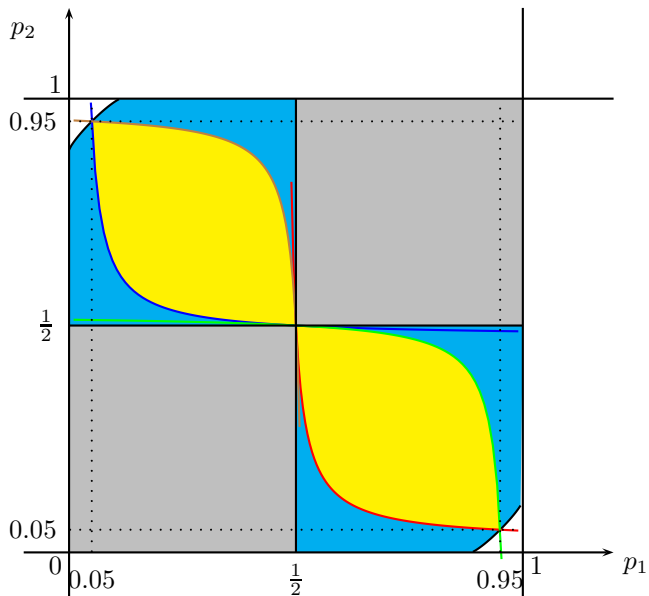
Region of Posteriors (p_1, p_2) without Noise $\varepsilon = 0$



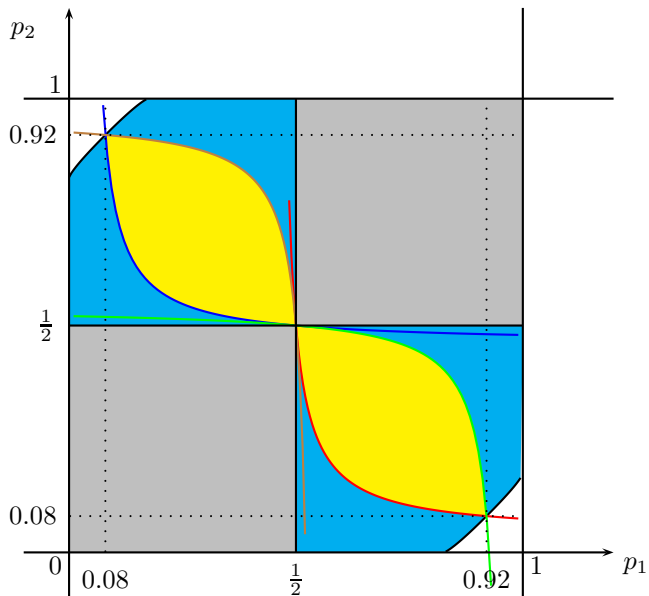
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.01$



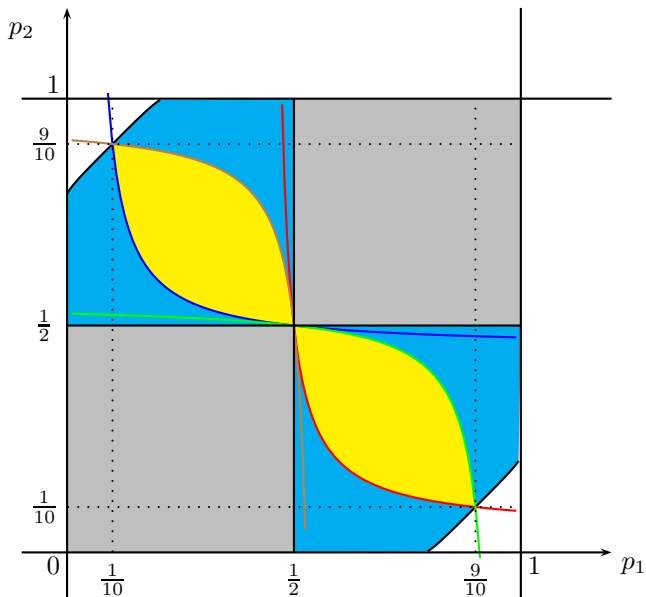
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.05$



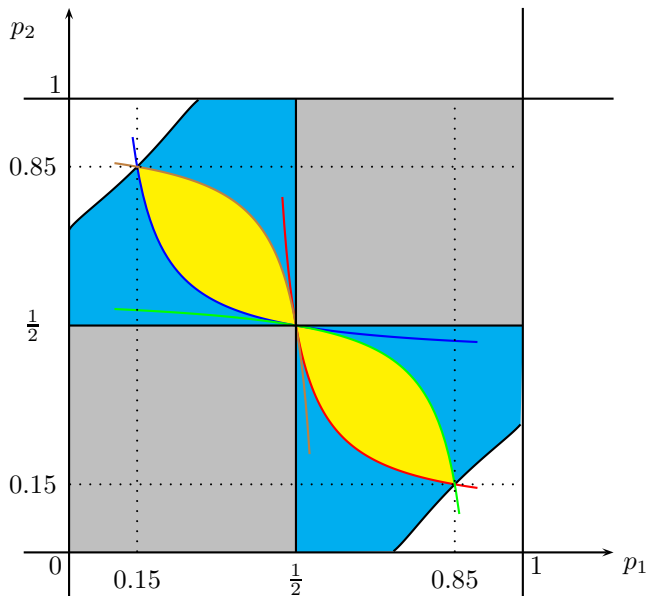
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.08$



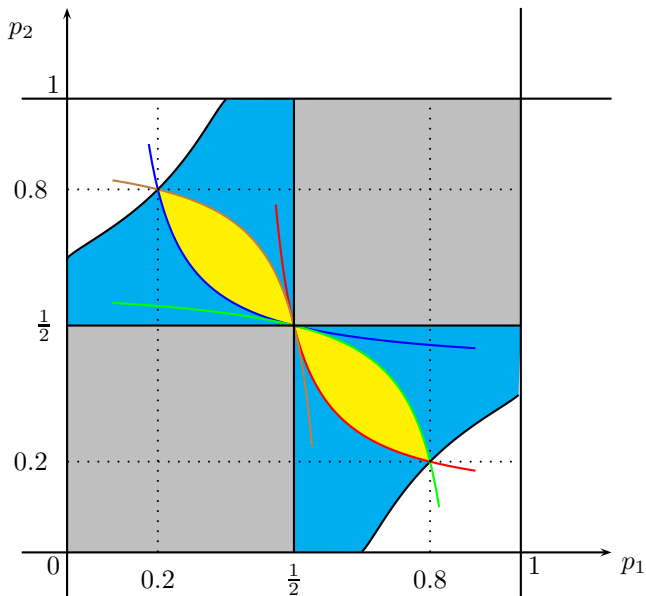
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.1$



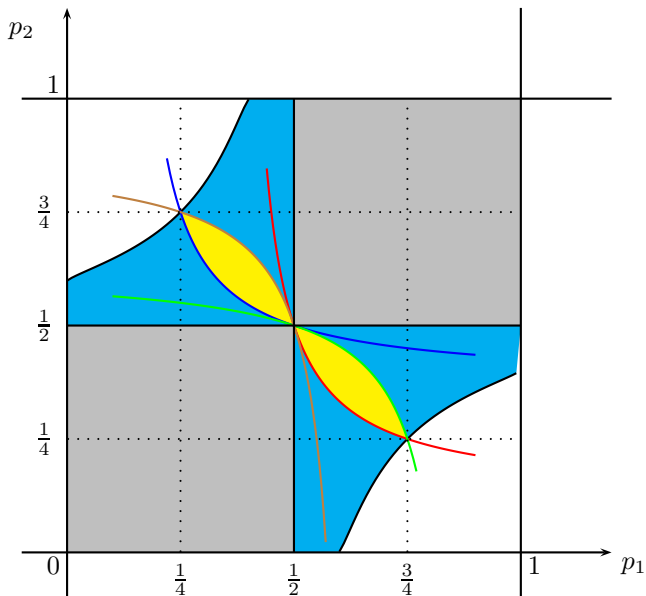
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.15$



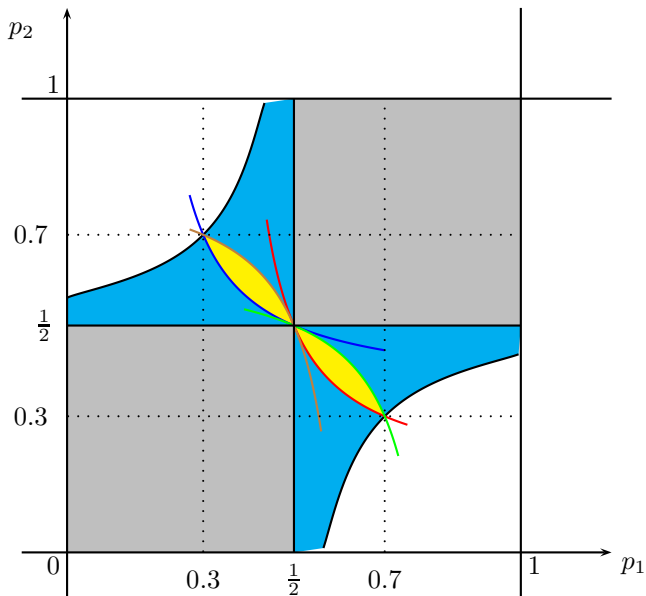
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.20$



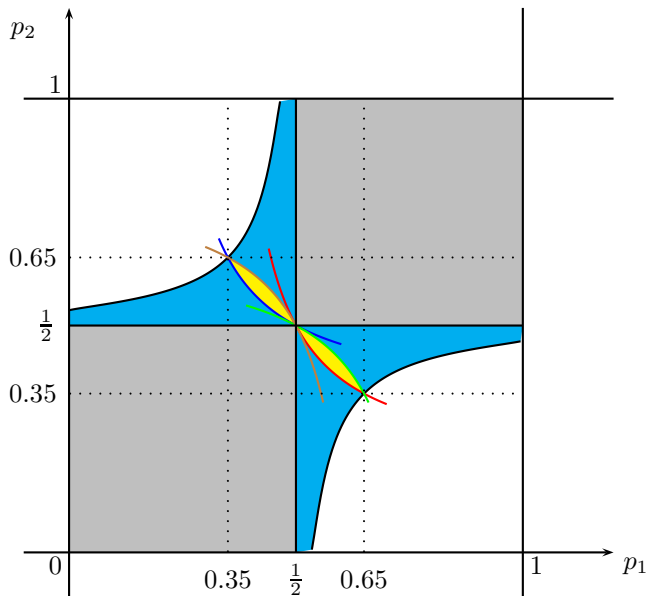
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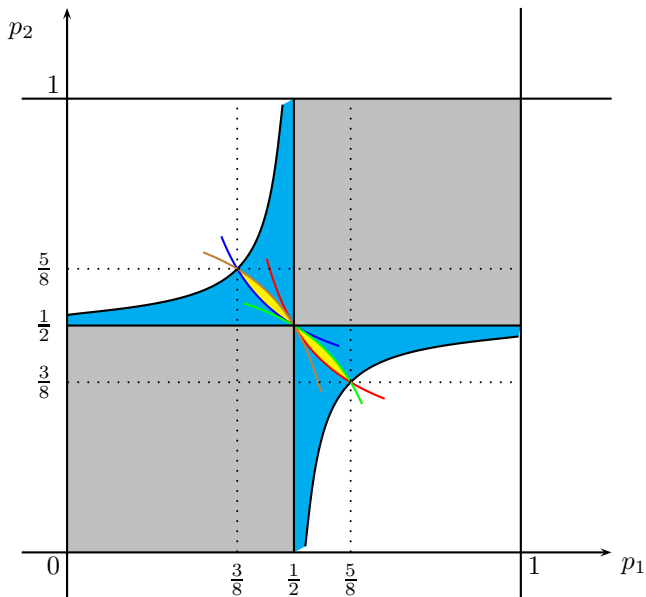
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.30$



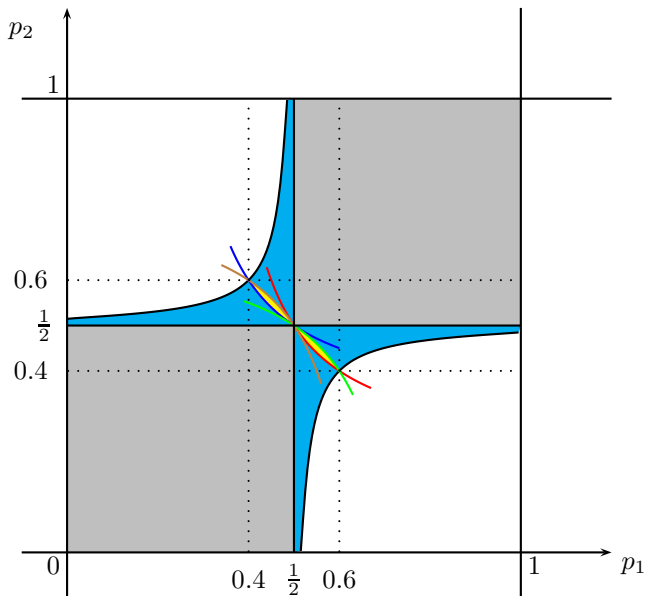
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.35$



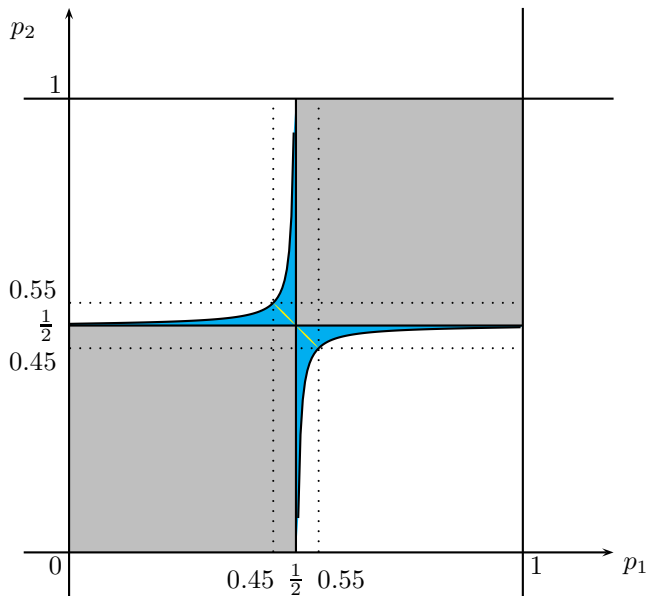
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.375$



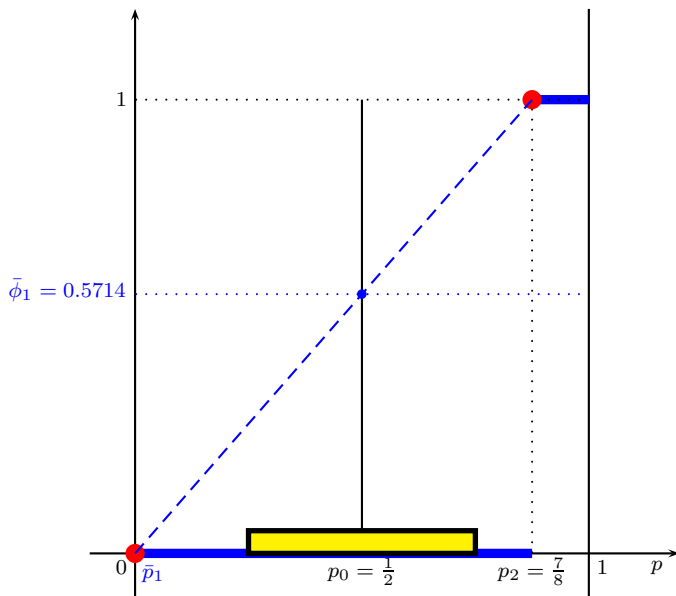
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.40$



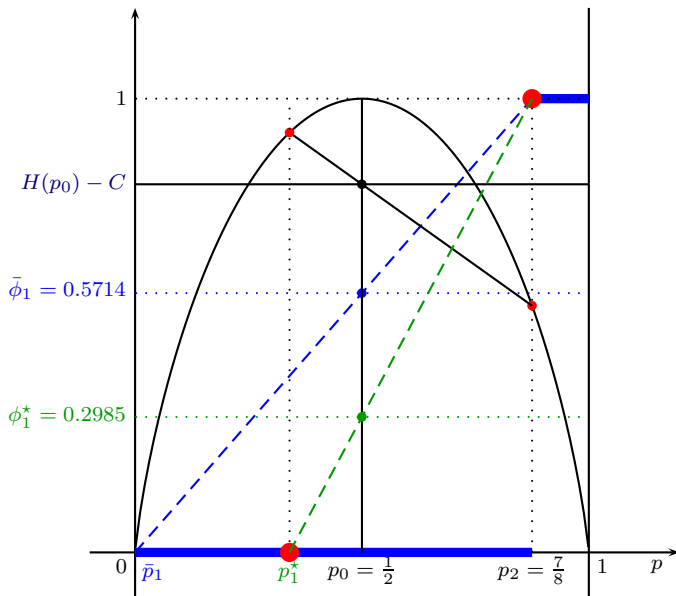
Region of Posteriors (p_1, p_2) for Channel Noise $\varepsilon = 0.45$



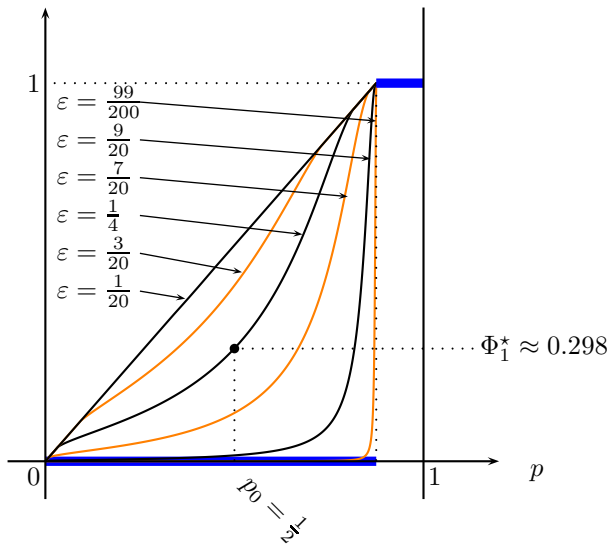
Example : One-sided investment for channel noise $\varepsilon = 0.25$



Example : One-sided investment for channel noise $\varepsilon = 0.25$



Optimal value for noise parameters ε



Sketch of proof

- Converse proof follows from **identification** of the auxiliary R.V. $W_T = (Y^n, T)$.

- Achievability proof

1) Sequences are jointly typical : Shannon 1948 “random coding scheme”

$(U^n, W^n) \in A(Q)$, for the target probability distribution $\mathbb{P}(u) \times Q(w|u)$,

2) Control of the **Posterior Beliefs** induced by the coding process :

$$\mathbb{P}_\sigma(U_i|Y^n) \sim Q(U_i|W_i)$$

$$\mathbb{E}_\sigma \left[\frac{1}{n} \sum_{i=1}^n D \left(\mathbb{P}_\sigma(U_i|Y^n, E_\delta^0) \parallel Q(U_i|W_i) \right) \right] \leq \varepsilon$$

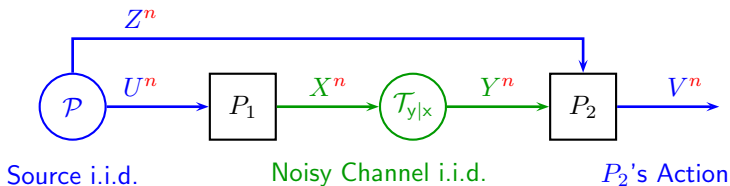
[Le Treust and Tomala, 2018]

“Information-Theoretic Limits of Strategic Communication”

<https://arxiv.org/abs/1807.05147>

Joint Wyner-Ziv and channel codings

Utility Functions : $\Phi_k(\sigma, \tau) = \mathbb{E}_{\sigma, \tau} \left[\frac{1}{n} \sum_{i=1}^n \phi_k(u_i, v_i) \right]$ for player $k \in \{1, 2\}$



Player P_1 's Strategy :

$$\sigma : \mathcal{U}^n \rightarrow \Delta(\mathcal{X}^n)$$

Player P_2 's Strategy :

$$\tau : \mathcal{Y}^n \times \mathcal{Z}^n \rightarrow \mathcal{V}^n$$

- Player P_1 chooses and announces strategy $\sigma(x^n|u^n)$ (commitment power).
- $(U^n, Z^n, X^n, Y^n) \sim \prod_{i=1}^n \mathcal{P}(u_i, z_i) \times \sigma(x^n|u^n) \times \prod_{i=1}^n \mathcal{T}(y_i|x_i) = \mathbb{P}_\sigma$
- Sequences (Y^n, Z^n) are observed by Player P_2 .
- Player P_2 chooses a sequence of actions with $v^n = \tau(y^n, z^n)$.

Solution

Auxiliary random variable W with $|\mathcal{W}| = \min(|\mathcal{U}| + 1, |\mathcal{V}|^{|Z|})$

$$\mathbb{Q}_0 = \left\{ \mathcal{P}_{uz}(u, z) \times \mathcal{Q}(w|u), \quad \text{s.t.}, \quad \max_{\mathcal{P}(x)} I(X; Y) - I(U; W|Z) \geq 0 \right\}$$

$$\mathbb{Q}_2(\mathcal{Q}(u, z, w)) = \operatorname{argmax}_{\mathcal{Q}(v|z, w)} \mathbb{E}_{\substack{\mathcal{Q}(u, z, w) \\ \times \mathcal{Q}(v|z, w)}} \left[\phi_2(U, Z, V) \right]$$

Define the optimal utility Φ_1^* for Player P_1 :

$$\Phi_1^* = \sup_{\mathcal{Q}(u, z, w) \in \mathbb{Q}_0} \min_{\substack{\mathcal{Q}(v|z, w) \in \\ \mathbb{Q}_2(\mathcal{Q}(u, z, w))}} \mathbb{E}_{\substack{\mathcal{Q}(u, z, w) \\ \times \mathcal{Q}(v|z, w)}} \left[\phi_1(U, Z, V) \right]$$

Reformulation as an optimal splitting problem

Markov chain $W \ominus U \ominus Z \iff \mathbb{P}(u, z, w) = \mathcal{P}(u, z)\mathbb{P}(w|u), \forall(u, z, w)$

$$\implies \mathbb{P}(u|z, w) = \frac{\mathbb{P}(u|w)\mathcal{P}(z|u)}{\sum_{u'} \mathbb{P}(u'|w)\mathcal{P}(z|u')}, \forall(u, z, w)$$

Encoder's utility reformulates as a function $\Psi_1(p)$ of decoder's belief $p(u)$:

$$\Psi_1(p) = \sum_{u, z} p(u) \cdot \mathcal{P}(z|u) \cdot \psi_1 \left(\frac{p(u) \cdot \mathcal{P}(z|u)}{\sum_{u'} p(u') \cdot \mathcal{P}(z|u')} \right)$$

Conditional entropy $H(U|Z)$ reformulates as a function $h(p)$ of belief $p(u)$:

$$h(p) = \sum_{u, z} p(u) \cdot \mathcal{P}(z|u) \cdot \log_2 \frac{\sum_{u'} p(u') \cdot \mathcal{P}(z|u')}{p(u) \cdot \mathcal{P}(z|u)}$$

Reformulation as an Optimal Splitting

Concavification with information constraint

$$\begin{aligned}\Phi_1^* &= \sup \sum_w \lambda_w \cdot \Psi_1(p_w) \\ \text{s.t.} \quad & \sum_w \lambda_w \cdot p_w(u) = \mathcal{P}(u) \\ \text{and} \quad & \sum_w \lambda_w \cdot h(p_w) \geq H(U|Z) - C\end{aligned}$$

- Information constraint : $H(U|W, Z) \geq H(U|Z) - C \iff I(U; W|Z) \leq C$
- Auxiliary RV W is the index of the posterior beliefs
- Problem's dimension is $|\mathcal{U}|$, Caratheodory implies : $|\mathcal{W}| = |\mathcal{U}| + 1$.

Main Result

- Player 2's Best Replies $BR_2(\sigma) = \arg \max_{\tau} \Phi_2(\sigma, \tau)$:

$$BR_2(\sigma) = \arg \max_{v^n = \tau(y^n, z^n)} \mathbb{E}_{\sigma, \tau} \left[\frac{1}{n} \sum_i^n \phi_2(u_i, v_i) \right]$$

Theorem MLT and Tomala 2018

We characterize the best payoff player P_1 can secure :

- 1) $\forall n \in \mathbb{N}, \forall \sigma,$ $\min_{\tau \in BR_2(\sigma)} \Phi_1(\sigma, \tau) \leq \Phi_1^*,$
- 2) $\forall \varepsilon > 0, \exists \bar{n}, \forall n \geq \bar{n}, \exists \sigma,$ $\min_{\tau \in BR_2(\sigma)} \Phi_1(\sigma, \tau) \geq \Phi_1^* - \varepsilon.$

Comments

Lemma MLT and Tomala 2018

The optimal splitting for Φ_1^* has a number of posteriors $|\mathcal{W}|$ restricted to :

$$|\mathcal{W}| = \min \left(|\mathcal{U}| + 1, |\mathcal{V}|^{|\mathcal{Z}|} \right).$$

1) Extend the mapping $\Psi_1(p)$ on the domain :

$$\mathcal{D} = \{(p, h) \in \Delta(\mathcal{U}) \times \mathbb{R} : 0 \leq h \leq H(U|Z)\}$$

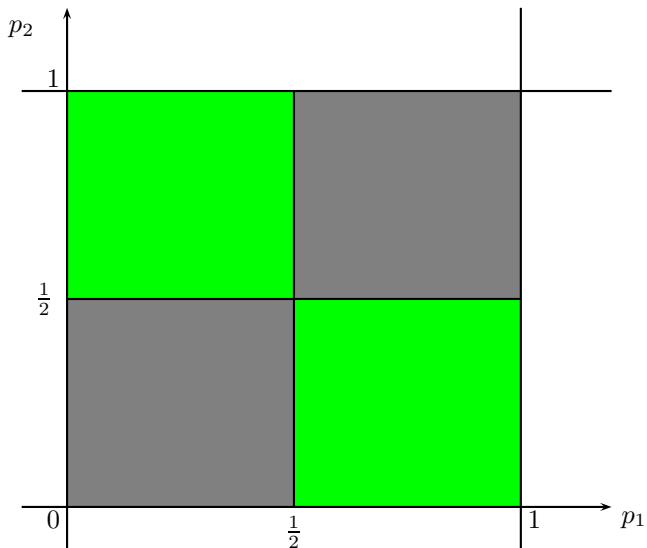
by $\Psi(p, h) = \Psi(p)$. Then, $\Phi_1^* = \text{Cav}_{p,h} \Psi(\mathcal{P}(u), H(U|Z) - C)$

2) Lagrangian of the concavification :

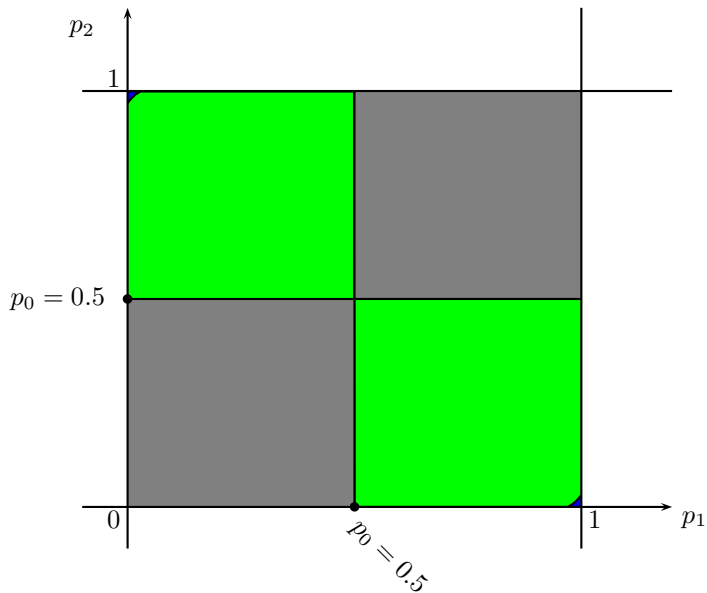
$$\Phi_1^* = \inf_{t \geq 0} \left\{ \text{Cav} (\Psi + th)(\mathcal{P}(u)) - t(H(U|Z) - C) \right\}$$

related with the **Cost of Information** in [Kamenica Gentzkow (AER) 2014]

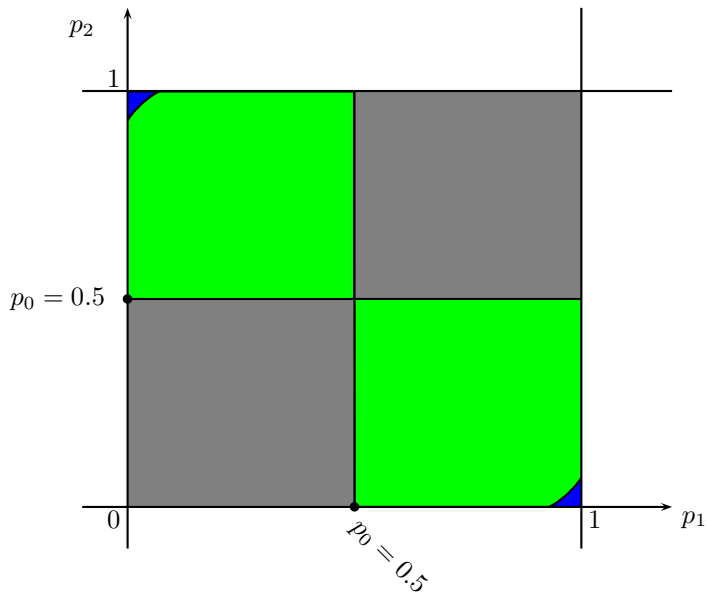
Region of Posteriors (p_1, p_2) for Capacity $C = 1$



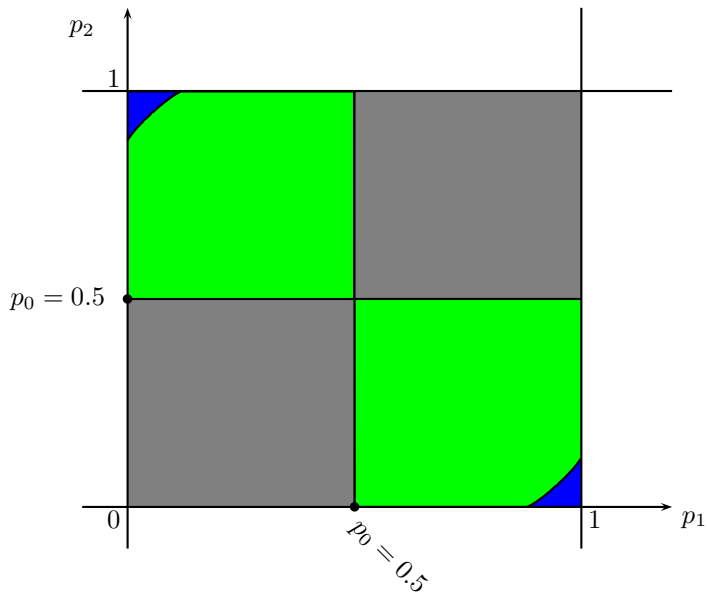
Region of Posteriors (p_1, p_2) for Capacity $C = 0.9$



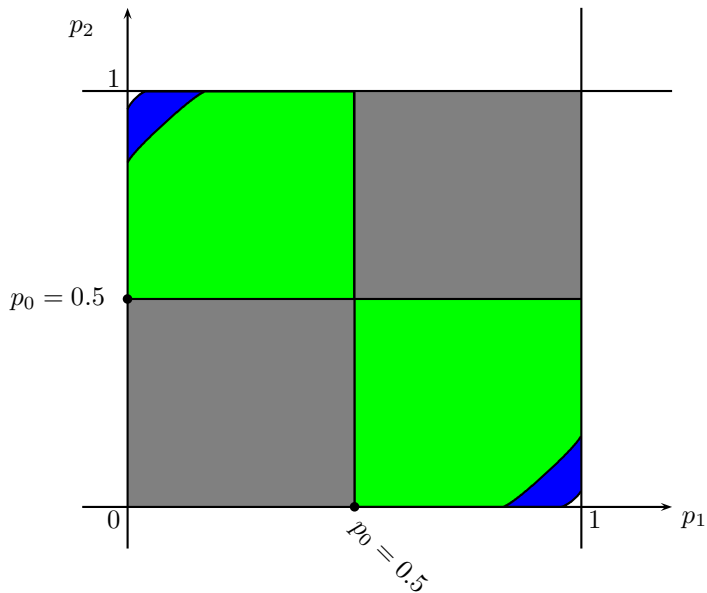
Region of Posteriors (p_1, p_2) for Capacity $C = 0.8$



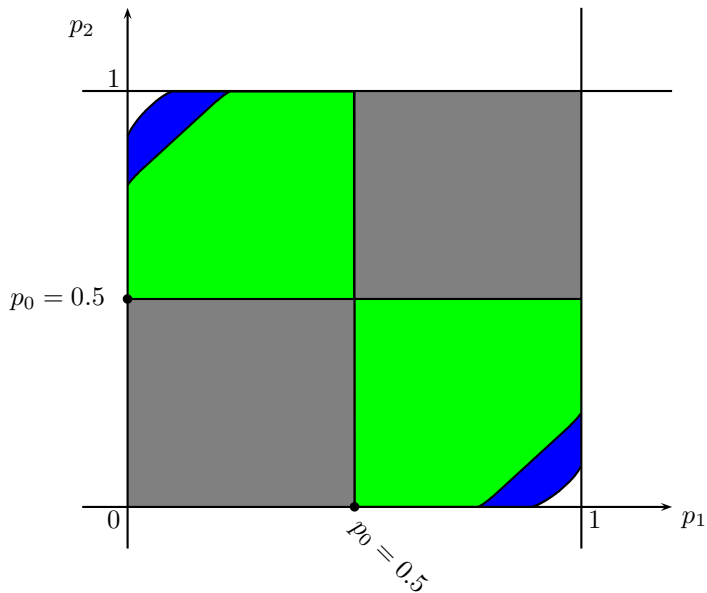
Region of Posteriors (p_1, p_2) for Capacity $C = 0.7$



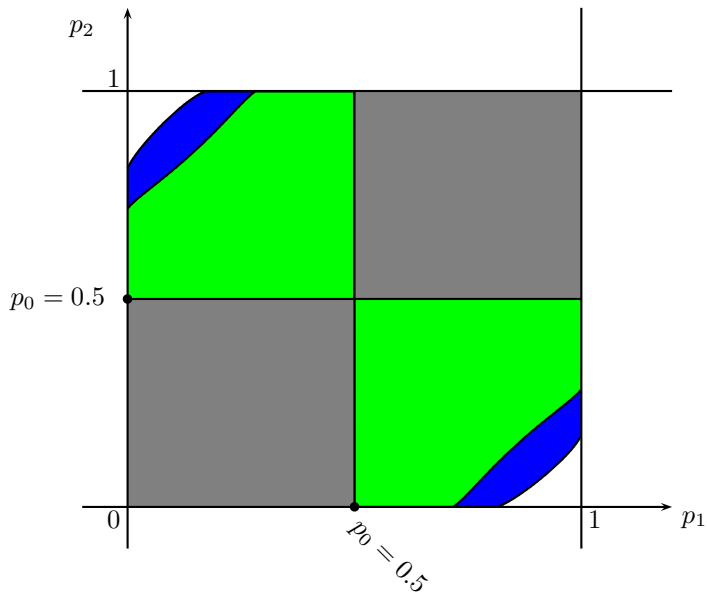
Region of Posteriors (p_1, p_2) for Capacity $C = 0.6$



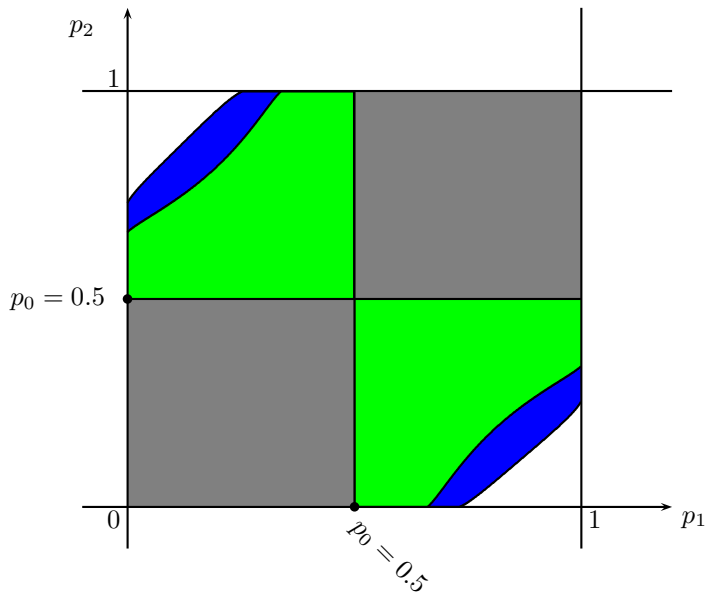
Region of Posteriors (p_1, p_2) for Capacity $C = 0.5$



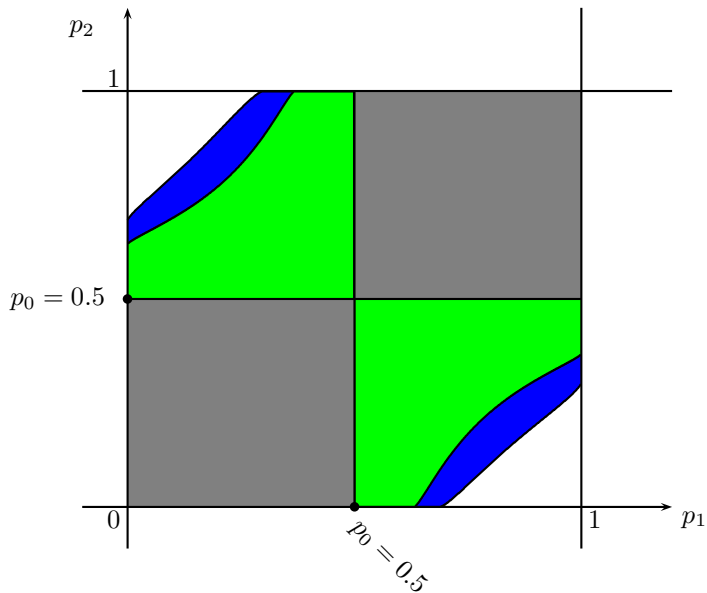
Region of Posteriors (p_1, p_2) for Capacity $C = 0.4$



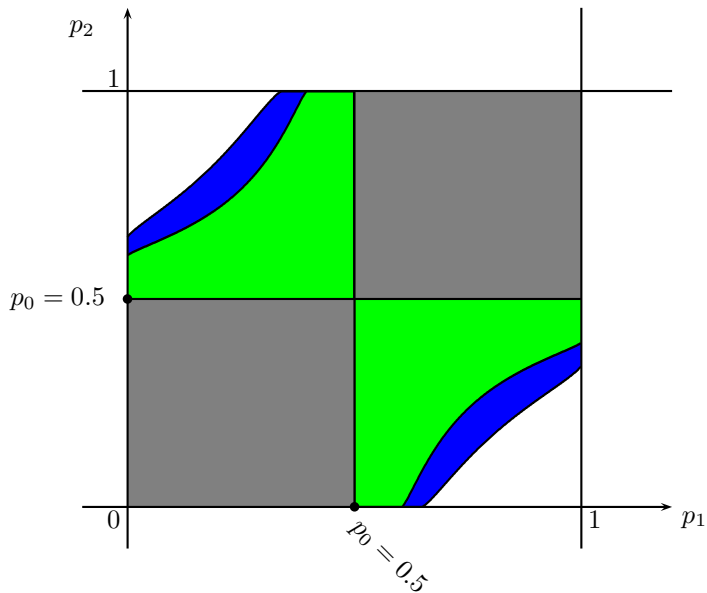
Region of Posteriors (p_1, p_2) for Capacity $C = 0.3$



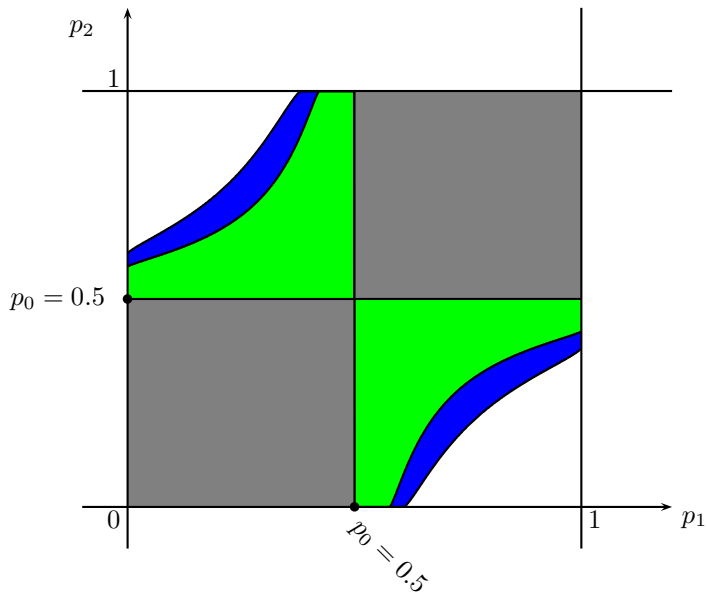
Region of Posteriors (p_1, p_2) for Capacity $C = 0.25$



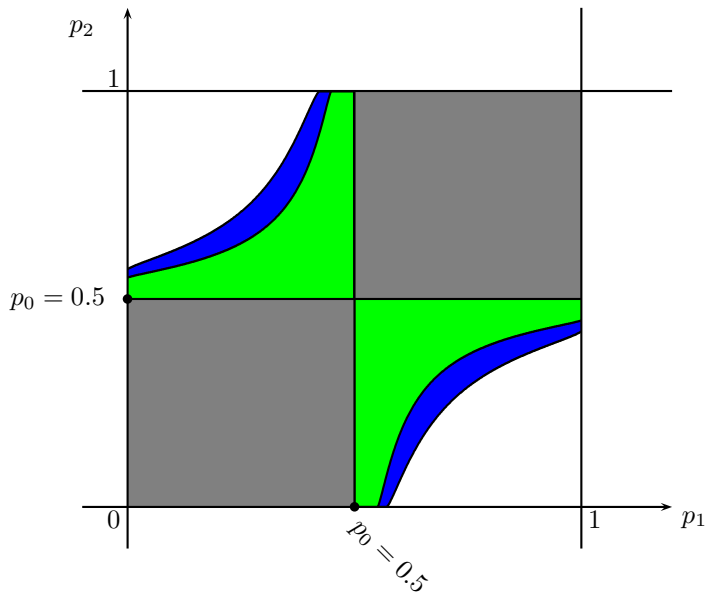
Region of Posteriors (p_1, p_2) for Capacity $C = 0.2$



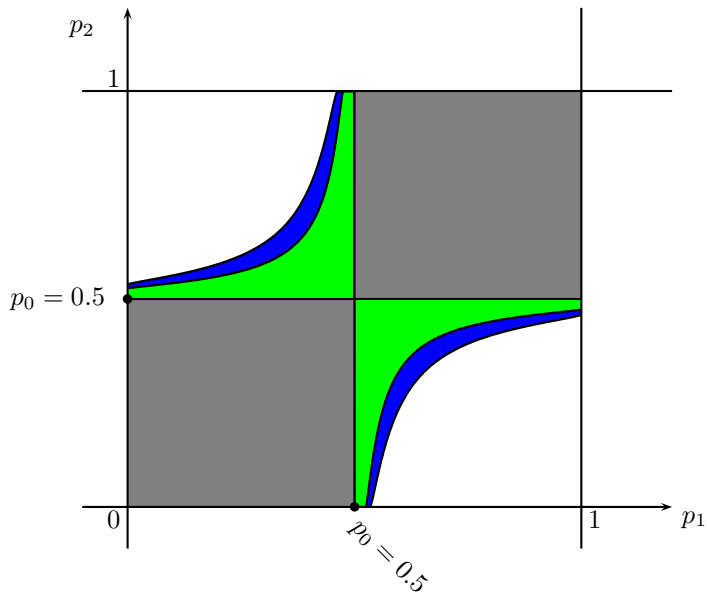
Region of Posteriors (p_1, p_2) for Capacity $C = 0.15$



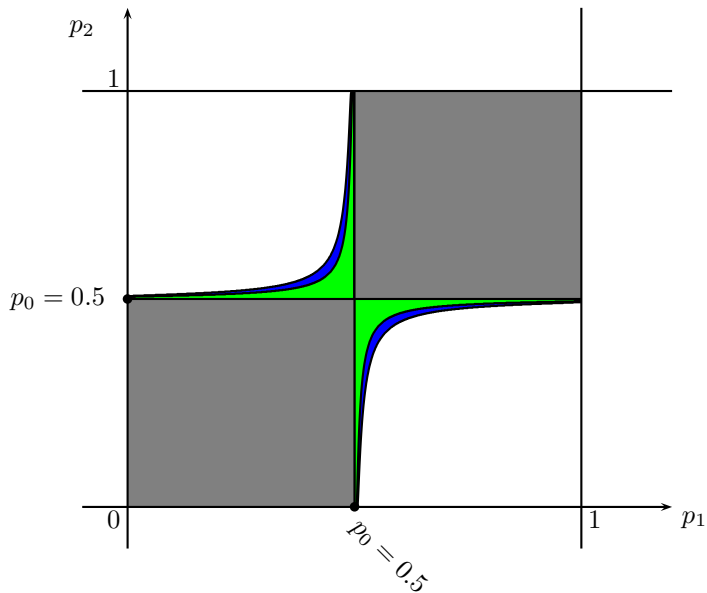
Region of Posteriors (p_1, p_2) for Capacity $C = 0.1$



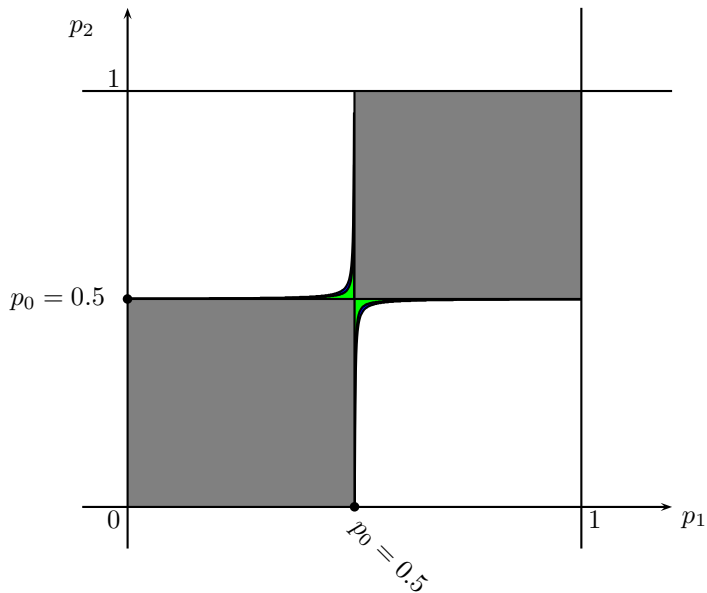
Region of Posteriors (p_1, p_2) for Capacity $C = 0.05$



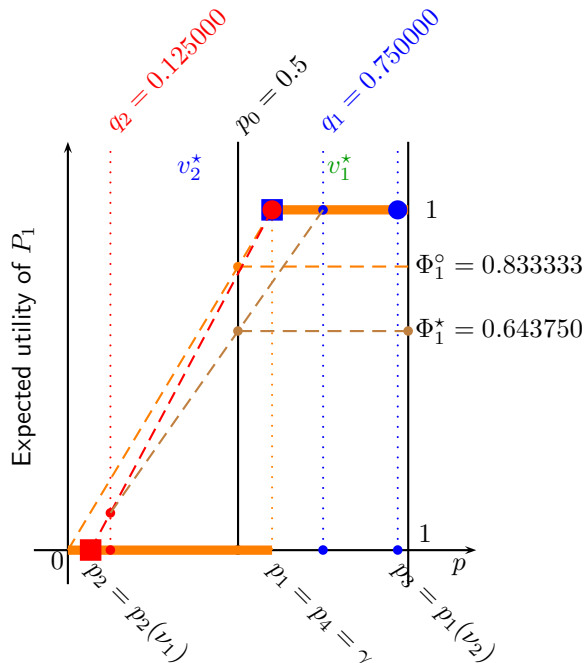
Region of Posteriors (p_1, p_2) for Capacity $C = 0.01$



Region of Posteriors (p_1, p_2) for Capacity $C = 0.001$



Example



Example

We let $q_1 = \mathbb{P}(u_2|w_1)$, $q_2 = \mathbb{P}(u_2|w_2)$, $\delta_1 = \mathbb{P}(z_2|u_1)$, $\delta_2 = \mathbb{P}(z_1|u_2)$,

$$p_1 = \mathcal{Q}(u_2|w_1, z_1) = \frac{q_1 \cdot \delta_2}{(1 - q_1) \cdot (1 - \delta_1) + q_1 \cdot \delta_2},$$

$$p_2 = \mathcal{Q}(u_2|w_1, z_2) = \frac{q_1 \cdot (1 - \delta_2)}{(1 - q_1) \cdot \delta_1 + q_1 \cdot (1 - \delta_2)},$$

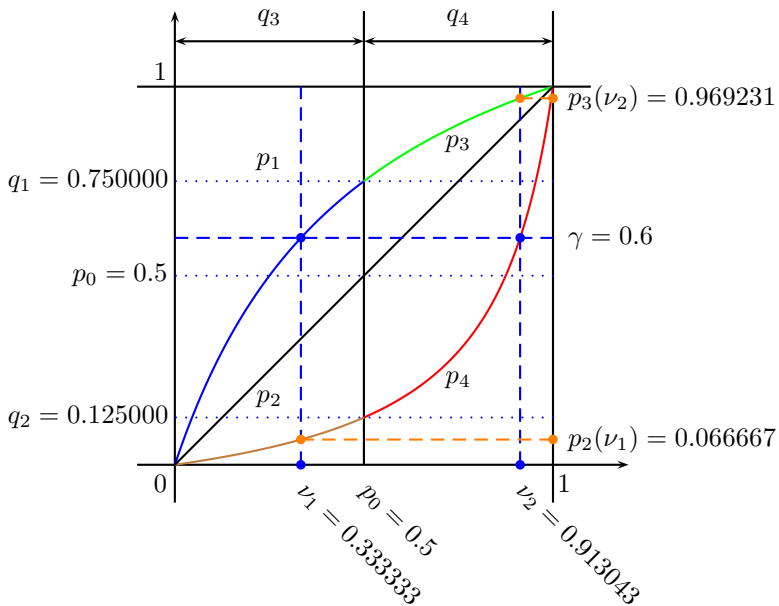
$$p_3 = \mathcal{Q}(u_2|w_2, z_1) = \frac{q_2 \cdot \delta_2}{(1 - q_2) \cdot (1 - \delta_1) + q_2 \cdot \delta_2},$$

$$p_4 = \mathcal{Q}(u_2|w_2, z_2) = \frac{q_2 \cdot (1 - \delta_2)}{(1 - q_2) \cdot \delta_1 + q_2 \cdot (1 - \delta_2)}.$$

$$p_1(q) = \frac{q \cdot \delta_2}{(1 - q) \cdot (1 - \delta_1) + q \cdot \delta_2},$$

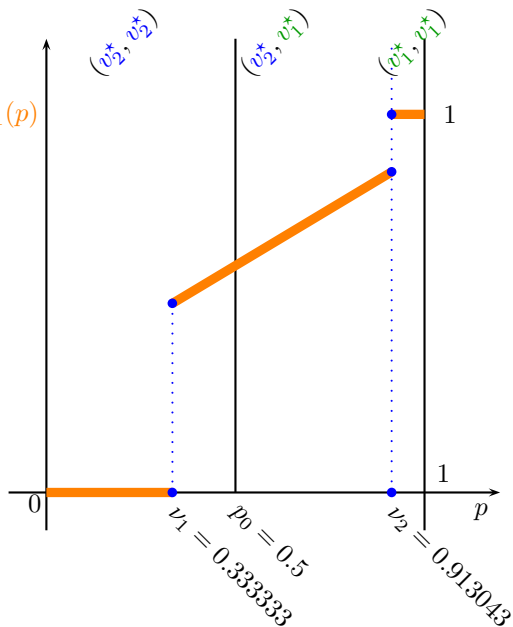
$$p_2(q) = \frac{q \cdot (1 - \delta_2)}{(1 - q) \cdot \delta_1 + q \cdot (1 - \delta_2)}.$$

Example

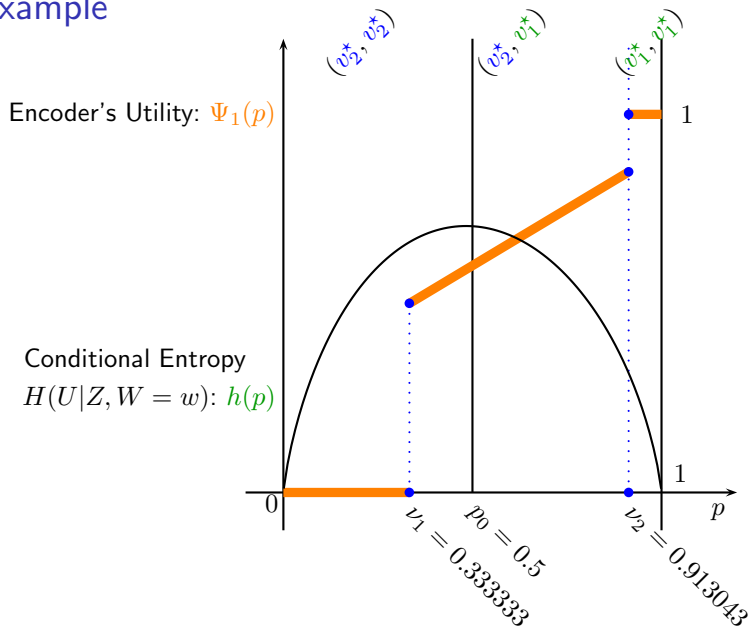


Example

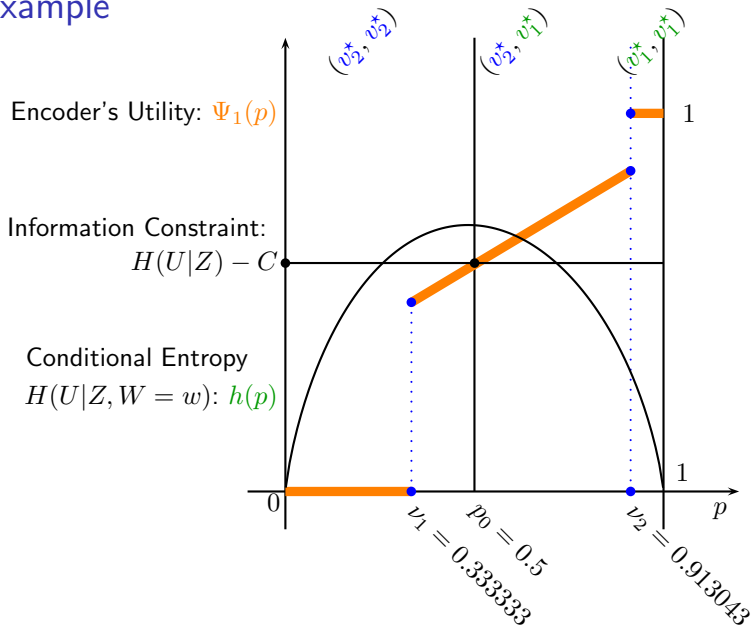
Encoder's Utility: $\Psi_1(p)$



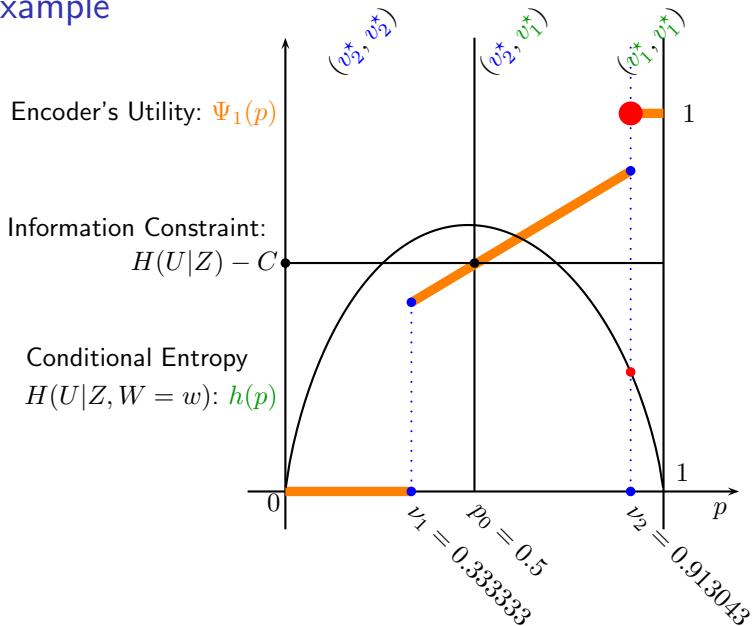
Example



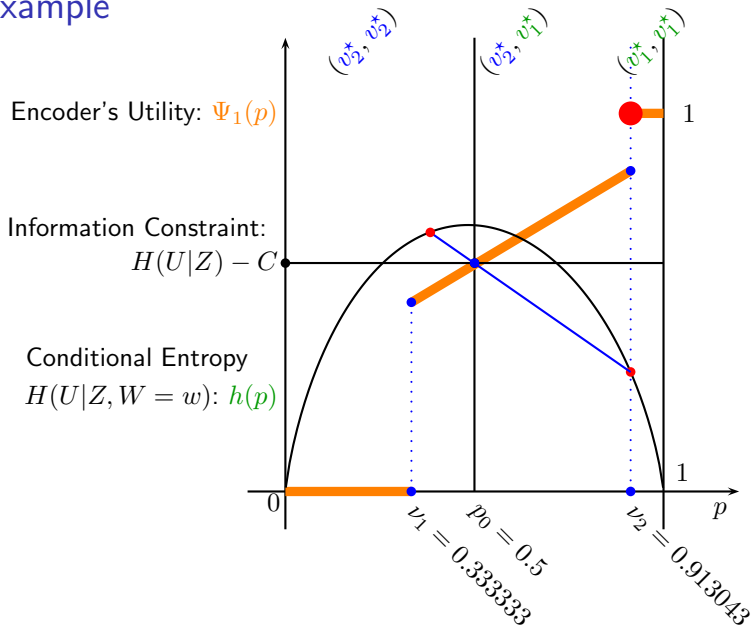
Example



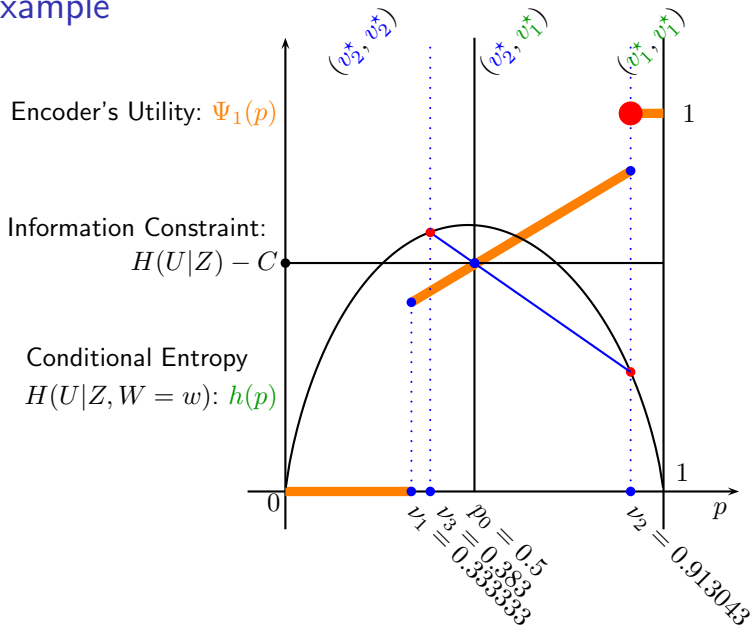
Example



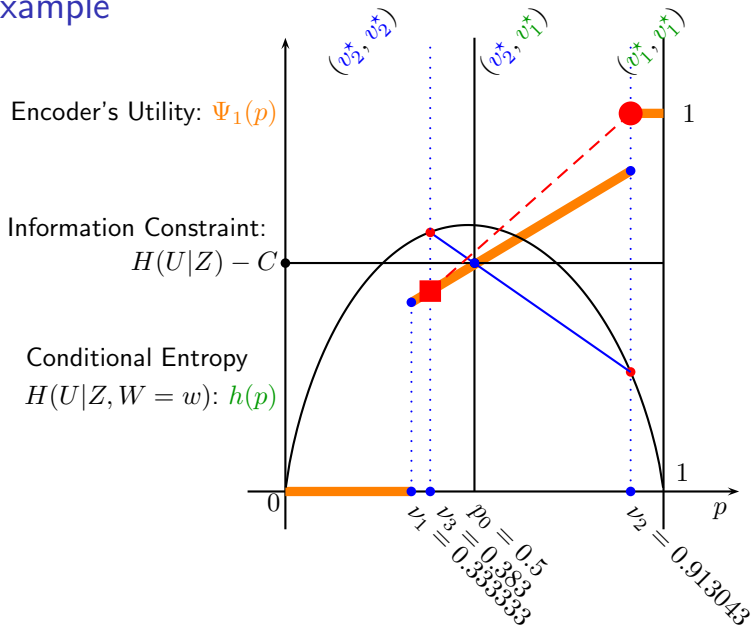
Example



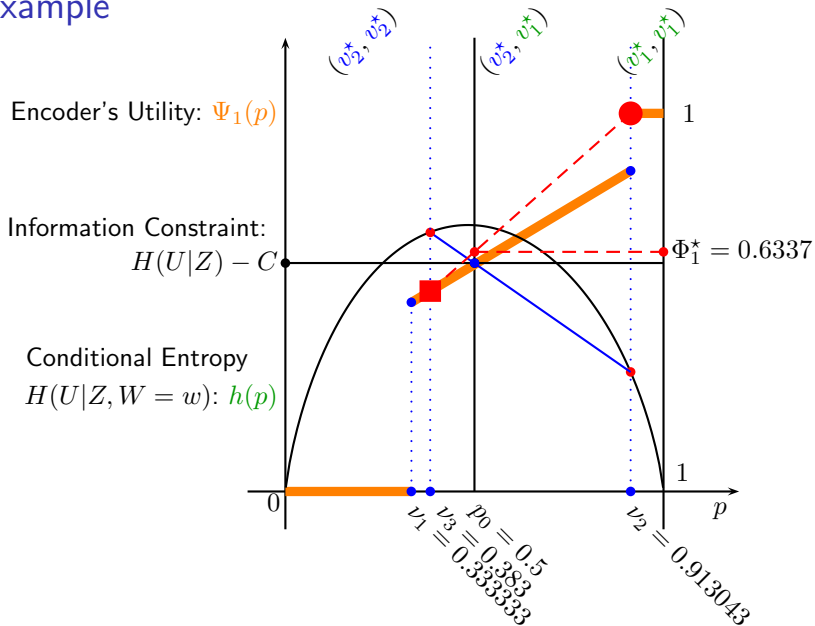
Example



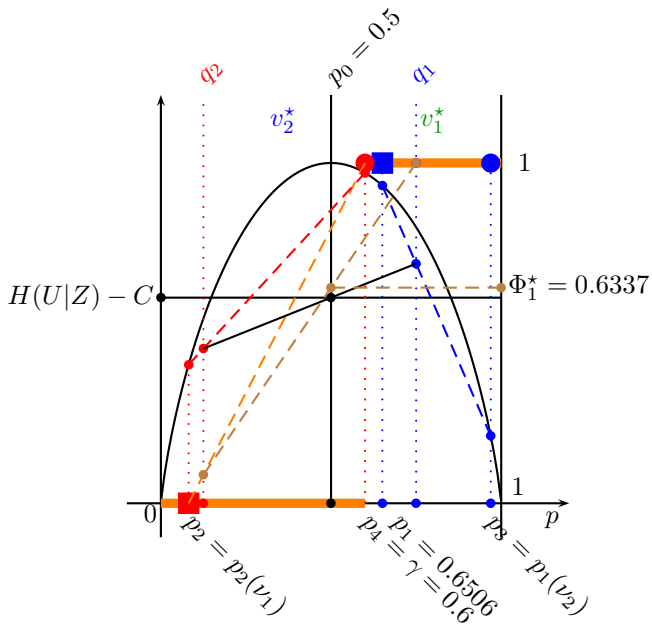
Example



Example



Example



Achievability : Wyner-Ziv and Control of Posterior Beliefs

$$\begin{aligned}
 & \mathbb{E}_\sigma \left[\frac{1}{n} \sum_{i=1}^n D \left(\mathcal{P}_\sigma(U_i | Y^n, Z^n, E_\delta^0) \parallel \mathcal{Q}(U_i | W_i, Z_i) \right) \right] \\
 &= \frac{1}{n} \sum_{\substack{(u^n, z^n, \\ w^n, y^n) \in A_\delta}} \mathcal{P}_\sigma(u^n, z^n, w^n, y^n | E_\delta^0) \log_2 \frac{1}{\prod_{i=1}^n \mathcal{Q}(u_i | w_i, z_i)} - \frac{1}{n} \sum_{i=1}^n H(U_i | Y^n, Z^n, E_\delta^0) \\
 &\leq H(U|W, Z) + \delta - \frac{1}{n} H(U^n | W^n, Y^n, Z^n, E_\delta^0) \\
 &\leq H(U|W, Z) - \frac{1}{n} H(U^n | W^n, Z^n, E_\delta^0) + \delta
 \end{aligned}$$

$$\left[Z^n \circlearrowleft U^n \circlearrowleft W^n \circlearrowleft Y^n \implies H(U^n | W^n, Z^n) = H(U^n | W^n, Y^n, Z^n) \right]$$

$$\begin{aligned}
 &= H(U|W, Z) - \frac{1}{n} H(U^n | E_\delta^0) + \frac{1}{n} I(U^n; W^n | E_\delta^0) + \frac{1}{n} H(Z^n | W^n E_\delta^0) - \frac{1}{n} H(Z^n | U^n W^n E_\delta^0) \\
 &= H(U|W, Z) - H(U) + I(U; W) + H(Z|W) - H(Z|U, W) + 5\delta \\
 &= -I(U; W, Z) + I(U; W) + I(U; Z|W) + 5\delta = 5\delta
 \end{aligned}$$

i.i.d. source, codebook size, typical sequences, i.i.d. source + $Z^n \circlearrowleft U^n \circlearrowleft W^n$

Sketch of Converse Proof :

Markov chain $Y^n \text{---} X^n \text{---} (U^n, Z^n)$ implies :

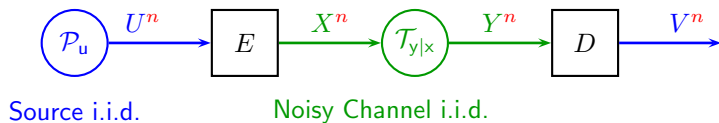
$$\begin{aligned} 0 &\leq I(X^n; Y^n) - I(U^n, Z^n; Y^n) \leq I(X^n; Y^n) - I(U^n; Y^n | Z^n) \\ &= H(Y^n) - H(Y^n | X^n) - H(U^n | Z^n) + H(U^n | Y^n, Z^n) \\ &\leq \sum_{i=1}^n H(Y_i) - \sum_{i=1}^n H(Y_i | X_i) - \sum_{i=1}^n H(U_i | Z_i) + \sum_{i=1}^n H(U_i | Y^n, Z^{-i}, Z_i) \\ &= \sum_{i=1}^n I(X_i; Y_i) - \sum_{i=1}^n I(U_i; W_i | Z_i) \\ &\leq n \cdot \max_{\mathcal{P}(x)} I(X; Y) - \sum_{i=1}^n I(U_i; W_i | Z_i) \\ &= n \cdot \left(\max_{\mathcal{P}(x)} I(X; Y) - I(U; W_T, T | Z) \right) \\ &= n \cdot \left(\max_{\mathcal{P}(x)} I(X; Y) - I(U; W | Z) \right). \end{aligned}$$

Identification $W = (Y^n, Z^{-T}, T)$ satisfies both Markov chains :

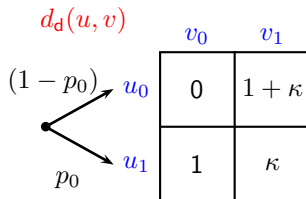
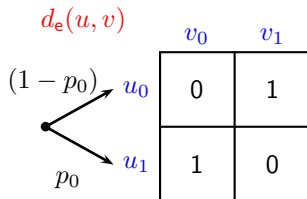
$$Z \text{---} U \text{---} W \text{ and } V \text{---} (Z, W) \text{---} U.$$

Mismatched distortion functions

Joint source-channel coding scheme

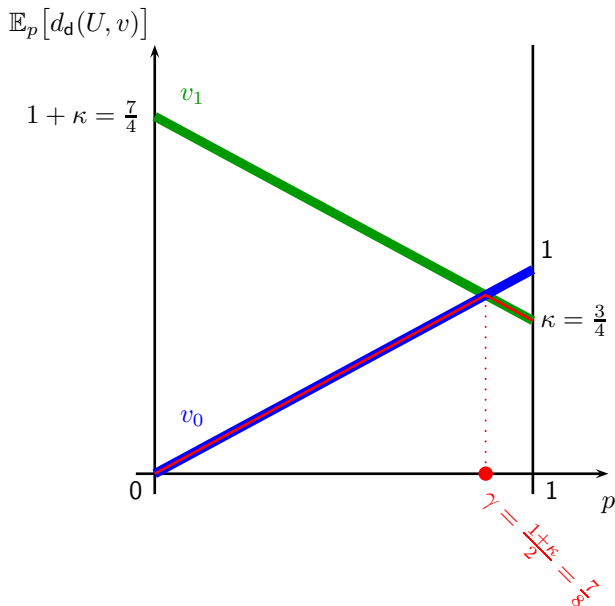


Mismatched distortion functions

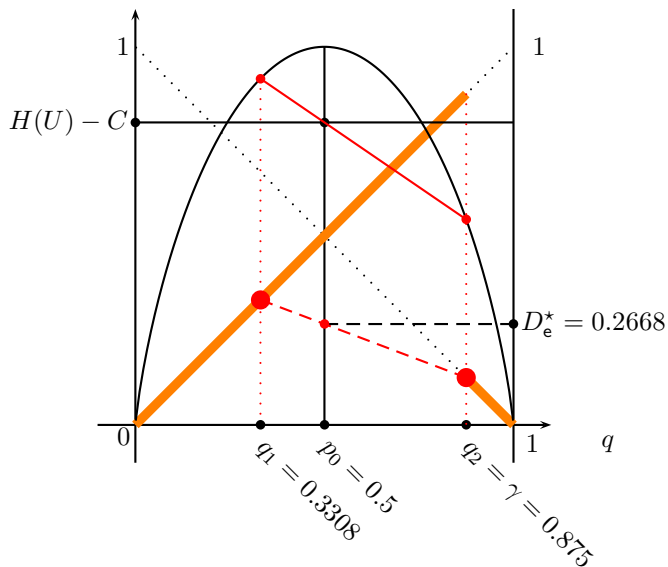


$\kappa \geq 0$ is an **extra cost**, e.g. energy, computing, symbol preference

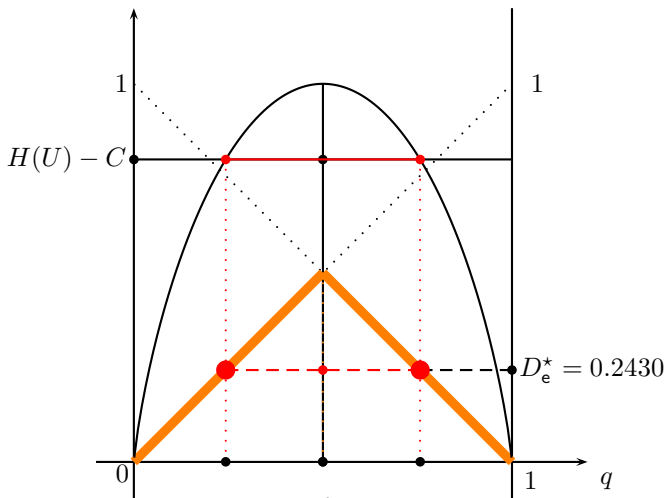
Decoder's best-reply symbol



Encoder's optimal distortion for $C = 0.2$ and $\kappa = \frac{3}{4}$



Shannon's rate-distortion function, $C = 0.2$ and $\kappa = 0$



$$C(D_e^*) = H_b(p_0) - H_b(D_e^*)$$

$$q_1 = 0.2430$$

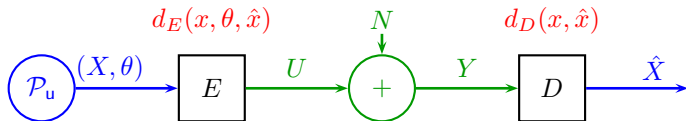
$$p_0 = 0.5$$

$$q_2 = 0.7570$$

[Akyol Langbort Başar in Proc. IEEE 2017]

→ Information Theoretical view of Persuasion - Decentralized Stoch. Control

Distortions measures :



- **Gaussian** Source $(X, \theta) \sim \mathcal{N}(0, R_{X\theta})$ with $R_{X\theta} = \sigma_X^2 \begin{bmatrix} 1 & \rho \\ \rho & r \end{bmatrix}$, $\mathbb{E}[X^2] \leq P_T$,
- **Quadratic** Distortions functions for encoder d_E and decoder d_D :

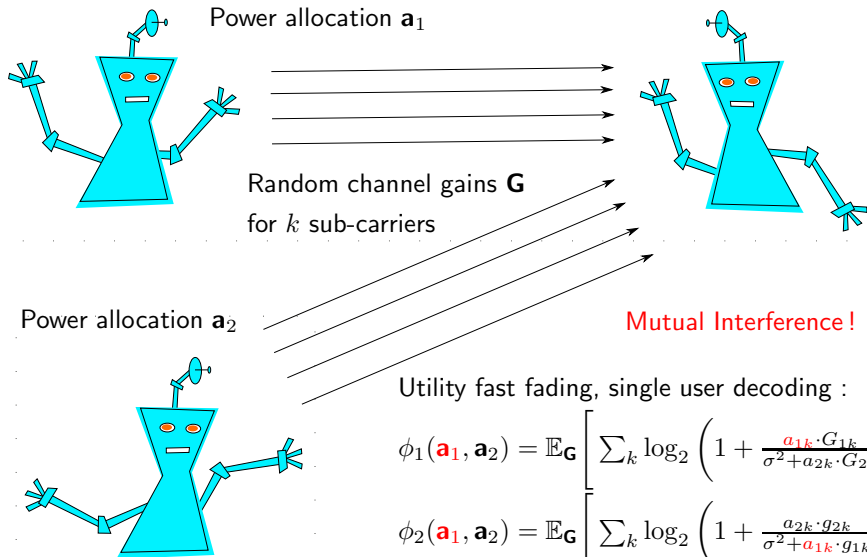
$$d_E(x, \theta, \hat{x}) = (x + \theta - \hat{x})^2, \quad d_D(x, \hat{x}) = (x - \hat{x})^2$$

Theorem 7 [Akyol Langbort Başar in Proc. IEEE 2017]

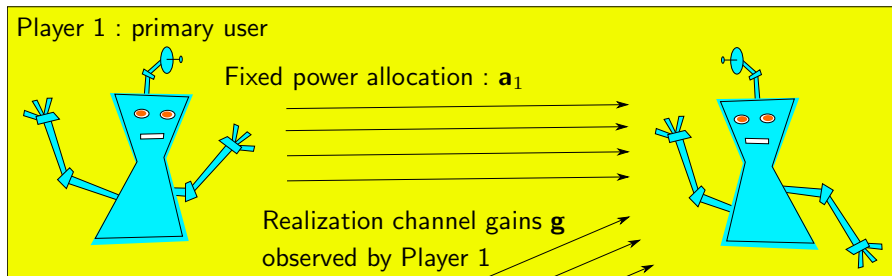
$$U^* = \sqrt{\frac{P_T}{\sigma_X^2(1 + 2\alpha\rho + \alpha^2r)}}(X + \alpha\theta),$$

$$\hat{X}^* = \mathbb{E}[X|Y], \quad \text{with } \alpha = (-1 + \sqrt{1 + 4(r + \rho)})/2(r + \rho)$$

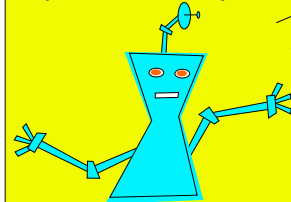
Example : Power Allocation Game for Parallel MAC



Strategic Transmission of Information

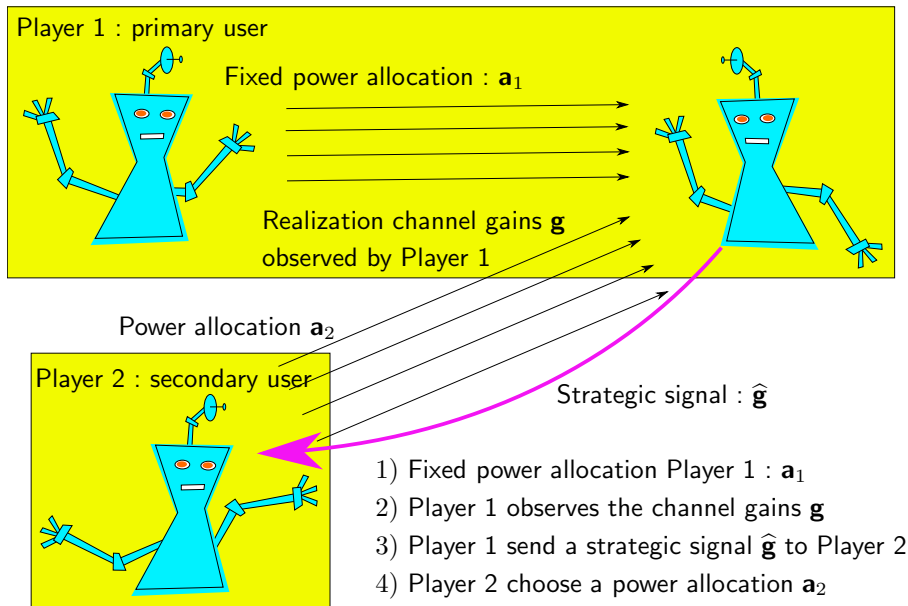


Player 2 : secondary user



- 1) Fixed power allocation Player 1 : \mathbf{a}_1
- 2) Player 1 observes the channel gains \mathbf{g}

Strategic Signaling of Channel Gains



Example with Two Configurations

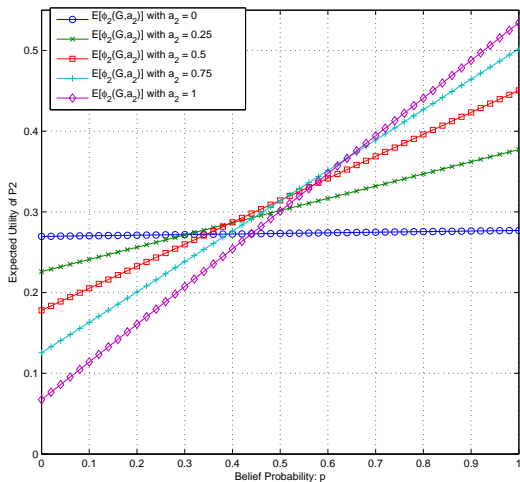
Power allocation game
with **two** parallel MACs :

- Belief proba. : $p \in [0, 1]$
- Channel gains :

	u_0	u_1
g_{11}	1.1878	0.1811
g_{12}	1.1566	1.4475
g_{21}	0.8407	0.0717
g_{22}	0.6293	0.6858

- Allocations : $a_1 = 0.16$
fixed
- $v \in \{0, 0.25, 0.5, 0.75, 1\}$

$$\phi_2(u, v) = \log_2 \left(1 + \frac{v \cdot g_{21}}{\sigma^2 + a_1 \cdot g_{11}} \right) + \log_2 \left(1 + \frac{(1-v) \cdot g_{22}}{\sigma^2 + (1-a_1) \cdot g_{12}} \right).$$



Player P_2 's Best-Reply to her Belief

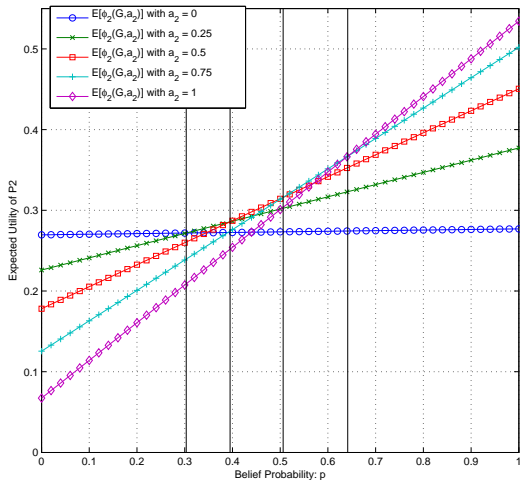
Power allocation game
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g_{11}	1.1878	0.1811
g_{12}	1.1566	1.4475
g_{21}	0.8407	0.0717
g_{22}	0.6293	0.6858

- Allocations : $a_1 = 0.16$ fixed
- $v \in \{0, 0.25, 0.5, 0.75, 1\}$

$$\phi_2(u, v) = \log_2 \left(1 + \frac{v \cdot g_{21}}{\sigma^2 + a_1 \cdot g_{11}} \right) + \log_2 \left(1 + \frac{(1-v) \cdot g_{22}}{\sigma^2 + (1-a_1) \cdot g_{12}} \right).$$



Expected Utility : $\mathbb{E}[\phi_2(U, v)] = p \cdot \phi_2(u_0, v) + (1-p) \cdot \phi_2(u_1, v)$

Player P_2 's Best-Reply to her Belief

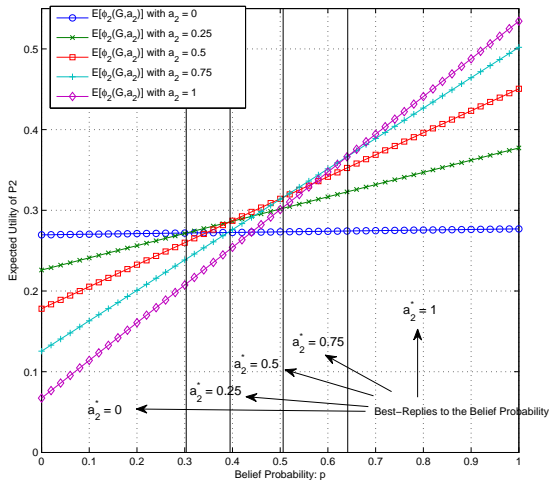
Power allocation game
with **two** parallel MACs :

- Belief proba. : $p \in [0, 1]$
- Channel gains :

	u_0	u_1
g_{11}	1.1878	0.1811
g_{12}	1.1566	1.4475
g_{21}	0.8407	0.0717
g_{22}	0.6293	0.6858

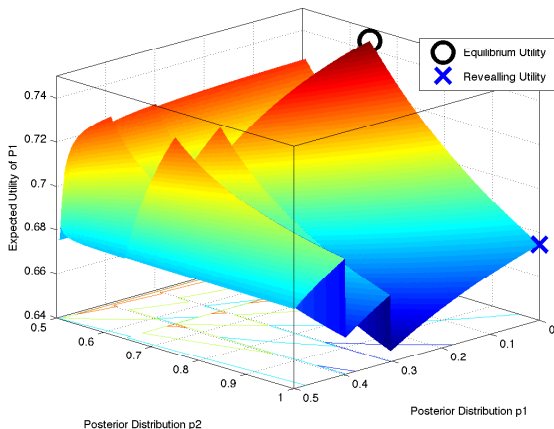
- Allocations : $a_1 = 0.16$ fixed
- $v \in \{0, 0.25, 0.5, 0.75, 1\}$

$$\phi_2(u, v) = \log_2 \left(1 + \frac{v \cdot g_{21}}{\sigma^2 + a_1 \cdot g_{11}} \right) + \log_2 \left(1 + \frac{(1-v) \cdot g_{22}}{\sigma^2 + (1-a_1) \cdot g_{12}} \right).$$



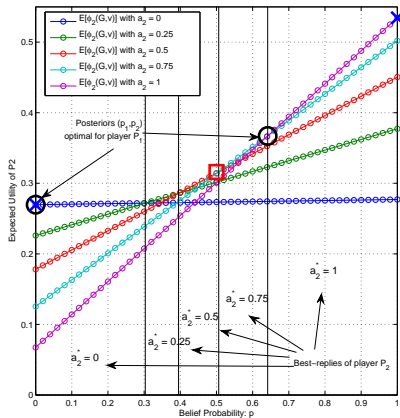
Expected Utility : $\mathbb{E}[\phi_2(U, v)] = p \cdot \phi_2(u_0, v) + (1-p) \cdot \phi_2(u_1, v)$

Expected Utility of Player P_1 for Posteriors (p_1, p_2)

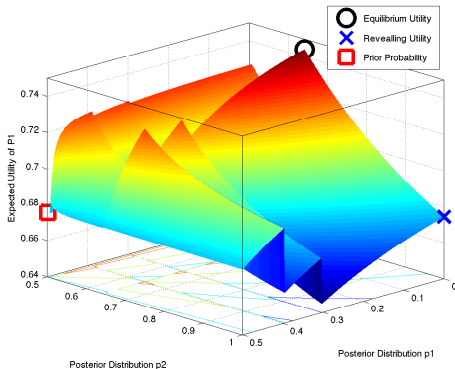


$$\begin{aligned} \mathbb{E}[\phi_1(U, v)] &= \lambda \cdot \left(p_1 \cdot \phi_1(g_A, v^*) + (1 - p_1) \cdot \phi_1(g_B, v^*) \right) \\ &+ (1 - \lambda) \cdot \left(p_2 \cdot \phi_1(g_A, v^*) + (1 - p_2) \cdot \phi_1(g_B, v^*) \right) \end{aligned}$$

Equilibrium Solution without Channel Noise



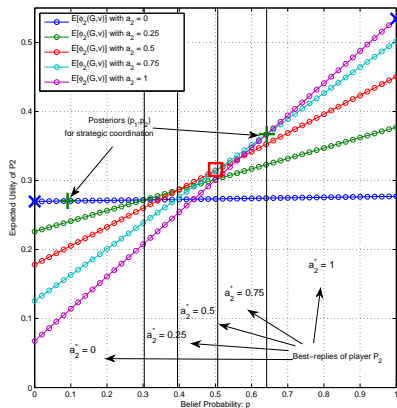
Utility of P_2



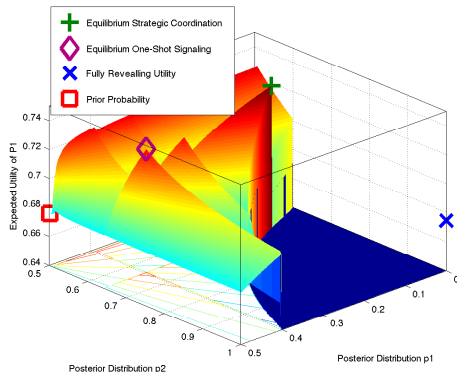
Utility of P_1

Equilibrium parameters : $(p_1, p_2) = (0, 0.6415)$, $(\alpha, \beta) = (1, 0.4424)$

Equilibrium Solution for Noisy Channel



Utility of P_2



Utility of P_1

$$\varepsilon = 0.25, \quad (p_1, p_2) = (0.0910, 0.6420), \quad (\alpha, \beta) = (0.9531, 0.4685)$$

Thank you !

<https://sites.google.com/site/maelletreust/>

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